Special Edition 1

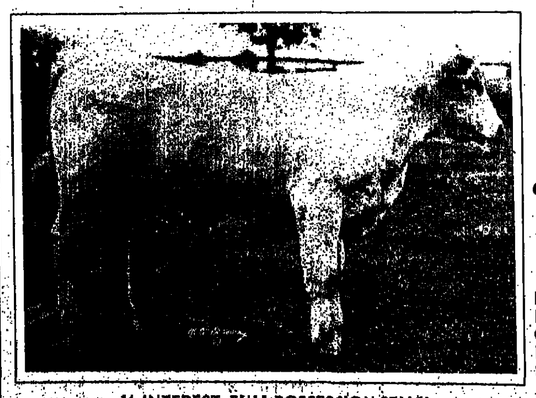
Featuring the BLEND Avignon FR 31—Courage

in the

Double Hook Tradition

January 22, 1981

ANKONY SHADOW ISLE GENETIC CENTER
BENNETT, COLORADO—7:00 p.m.



25 Lots 20 FEMALES—5 HERD SIRE PROSPECTS
Double smooth polled herd sire prospects and females are included in this opportunistic offering. Progeny of the two highest ranked bulls in the AICA Hall of Excellence. Selected lots will be on display in the Charolais Herd Bull Alley in the yards at the National Western prior to the sale.

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AUCTIONEER: Bill Lefty

Bus transportation to and from the Denver Regency Inn will be provided, beginning at 5:00 p.m. Refreshments, buffet. All cattle are exportable.

THE BLEND: Double Hooks' strong Avignon FR 31 linebreeding program blended with more growth and performance from the Courage outcross. This blend has resulted in one of the most talked-about crosses in the breed today, from conformation and performance to efficiency and dependability.

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WESTERN LIVESTOCK JOURNAL A CROW PUBLICATION
News • Trends • Sales • Shows • Markets

January 19, 1981 Central Edition Vol. 60, No. 12

Comments

When President-elect Ronald Reagan takes office tomorrow (Jan. 20), he will attempt to avoid the early pitfalls of the Carter administration. Livestock producers, particularly, know the value of conservation in their business decisions and are likely to find the next generation of government rules and regulations a lot easier to live with.

RICHARDSON

Economic and business planning simply is a lot easier when a stockman knows he can count on certain rules, or that the rules won't *be changed in the middle* of a production cycle.

The election did not, of course, eliminate two major issues extremely important to livestock producers and the animal health industry: Sensitivity of Method (SOM) and Cyclic Review. The FDA could not put the two proposals into effect before the inauguration of President Reagan, and it will be some time before the new administration can get a handle on such complex and controversial proposals—even if ultimately they are inclined to go ahead with them.

The present Food and Drug Commissioner, Jere Goyan, is expected to tender his resignation, perhaps to depart before his successor is named. After the last Democrat-to-Republican turnover of the White House, it took almost a year to install a new commissioner. It now appears that Dr. Gerald Guest will remain as acting director of the Bureau of Veterinary Medicine [BVM] until well into the new year.

Apart from the controversial SOM and Cyclic Review issues, it would seem that the "routine" business of BVM—particularly and most importantly the approval of new animal health and growth products—could and should move forward without interruption, mainly because their approvals are supposed to depend on science rather than politics or policy.

(Continued on page 5)

Position paper submitted:

Meat men advise new administration

An industry position paper submitted to U.S. President-elect Ronald Reagan's agricultural advisers recommends the *incoming administration* revise policy in five areas of concern to livestock and meat producers, reports Commodity News Service (CNS).

The paper was written by Roy Keppy, past president of the National Pork Producers Council and former chairman of the Meat Board's Pork Producers Council, and Richard McDougal, former National Cattlemen's Assn. president.

The document urges the new administration to devote more funds to research aimed at improving livestock production efficiency and to intensify foreign animal disease research and control efforts. It also urges the government to limit its credit to livestock producers to emergency situations, thus avoiding subsidizing inefficient producers.

The paper calls for tax incentives to spur capital investment, including the expansion of federal tax incentives to include all buildings and facilities used in agricultural production.

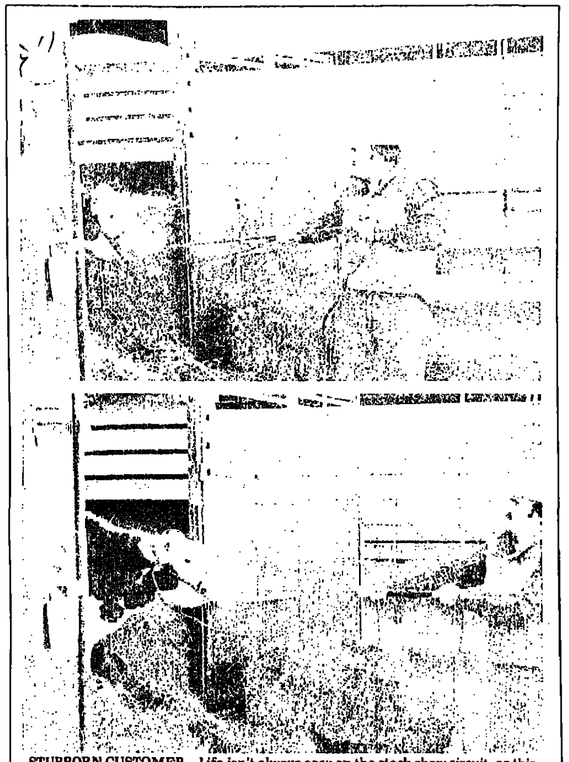
It also urged modifications in estate tax laws to prevent the need for forced *liquidation of family farms* or ranches to pay such taxes.

The paper said USDA should strike a balance between producer and consumer interest in policy decisions.

"There is no doubt that consumer interests and needs can be served within USDA, but not by making food production subservient to consumer interest," the paper said.

USDA should work to emphasize consumer understanding of modern food production systems and should work to build public confidence in the whole-

(Continued on page 5)



STUBBORN CUSTOMER—Life isn't always easy on the stock show circuit, as this stockman found out last week during the National Western Stock Show, Denver. His reluctant calf eventually agreed to get out and have a look around, but not after some rough bargaining. (Staff photo by Patti Thorn)

LARRY MARSHALL

Marshall to edit Crow publication

Larry Marshall, longtime western and staff editor for Western Livestock Journal and LIVESTOCK Magazine, has been named editor of LIVESTOCK Magazine.

The veteran cattle industry observer has been writing management aricles for the magazine since he joined Crow Publications in 1973, and will bring exciting new leadership to the monthly publications, said Publisher Dick Crow in making the announcement.

Marshall will continue to supply timely cattle industry articles for Western Livestock Journal in addition to his new editorial duties.

The former western editor moved from Crow Publications' western office in California to the Denver headquarters last summer to assume additional editorial responsibilities on LIVESTOCK and other Crow publications.

Promises to serve ag interests:

Block headlines Farm Bureau talks

By MARTHA WILLIAMS

Secretary of Agriculture-designate John Block told some 700 American Farm Bureau Federation (AFBF) members, attending their 62nd annual convention Jan. 11-14, that "Governor Reagan . . . understands we have to have profitability in agriculture."

Block, speaking in a general session of Farm Bureau delegates in the New Orleans Superdome, said his priority "is to safeguard the interests of agriculture and serve as an agricultural advocate." In doing this, he sees himself *serving agriculture, agri*business, and consumer interests, he said.

"One of my responsibilities is going to be to work with other (government) departments, work with those who can have an impact on agriculture to insure that they understand the kind of impact they are going to have. And to insure (that decisions) are carefully weighed so that something is not done that is not in our best interest."

Block said he favors "going to a four-year bill rather than just an extension" of the farm bill.

Referring to a statement he made shortly after his nomination for the top *USDA post regarding food* as a foreign policy weapon, Block said, "I can see that calling food a weapon may be a little harsh. Maybe I should have said that food is a great asset. It's an effective instrument, it's a useful tool, for the purpose of promoting and forwarding world peace, for the purpose of providing stability in the world . . . Let's not sell this agricultural industry short by pretending that we don't have an effect."

Block continued, saying that "we are only effective if we are a reliable supplier of products . . . consistent in our supplying." He stressed that U.S. trading partners need to be able to "count on" U.S. exports.

Block promised an attempt to cut regulations, but warned it would be an austere budget and "there isn't going to be a lot of expansion in programs."

He said that farmers haven't had any incentive to produce the past three years, but predicted that given production incentive, the agriculture industry will respond.

AFBF President Robert Delano urged that President-elect Reagan give "high priority to his election campaign promise to end the grain embargo," which Delano termed "an economic and diplomatic disaster."

Delano, in his annual

(Continued on page 5)

Government grading: Industry hands out grades of its own

Besieged by increasing production costs, keener competition from other meats, cost-conscious consumers and new processing and retailing methods, representatives of all segments of the U.S. beef industry attended the National Beef Grading Conference recently at Iowa State University.

William Farr, a cattle *feeder from Greeley*, Colo., said the beef industry has not been able to modernize its product as did the swine industry after World War II with the development of a meatier hog.

"We still feed our cattle too long and too fat, and I'm afraid it is continues much longer, we would be out of business," he said. "Chain stores may not handle the product if they have to continue trimming fat."

Nebraska purebred breeder Gene Schroeder said the current USDA grading system is the single-most important factor in this dilemma because it controls how cattle are fed and the price received for them. Herb Ebers, cattle feeder from Wisner, Neb., agreed and added that "in attempting to feed cattle to U.S. choice grade we produce low cutting or yielding carcasses. We need grade changes which will move our target area into a more reasonable range so fewer overfat animals will be produced."

The degree of marbling (specks of fat in the lean) is the major characteristic determining into which of the eight USDA grades a beef carcass will be placed. For instance, USDA choice grade requires small to moderate amounts of marbling, while USDA good grade needs only traces to

(Continued on page 6)

USDA begins grading update procedures ... For story, see page 6

NEWSPAPER (priority handling)
NEWSPAPER (priority handling)

COW POKES By Ace Reid

"Jake, we're both in a sweat . . . the bank examiner is here and has found I've loaned you $30.00 more than the bank has on deposit!"

Farr urges industry to trim excess fat

By GLEN RICHARDSON

With interest rates threatening to choke off consumer buying power while stockmen face soaring prices and precarious supplies of grain, the livestock industry has been warned that the "evidence is overwhelming that the beef industry is producing far too much fat."

Speaking before a meeting of the Mountain/Plains Meat Club that traditionally kicks off the National Western Stock Show, Denver, W.D. "Bill" Farr told more than 120 gathered to celebrate the show's 75th anniversary that "the cattle industry is not profitable and will not be profitable until some basic changes in cattle production are accomplished."

W.D. "BILL" FARR
"The cattle industry is not profitable . . ."

Farr, who served as president of ANCA in 1970-71, and has been a director of the National Western since 1949, warned that during the show's last 75 years except for the fed beef contest, most everything is still judged by its looks, color and appearance. "That has been the best technology we had."

The cattle cycle is not working as people predict, he suggested, because the cattle industry has not studied its markets.

"We are producing too much heavy fat beef the consumers don't want. The same consumers are refusing to buy the big extravagant automobiles. The price of wholesale beef tells us that the consumer is gradually choosing other foods."

Labor costs, transportation costs, refrigeration costs, all keep increasing. "Beef carcasses will soon be obsolete. All beef will be boxed and boned or the chain stores can't afford to handle it," Farr said.

"The simple fact that beef must fit a box means that slaughter cattle weights and finish must be as uniform as possible. The consumer or the restaurant both want smaller portions so that serving costs can be kept reasonable.

"Today it is hard to sell 1200 lb. steers because they don't fit the box and the demand," he argued.

Farr urged the industry to select as few breeds as possible. "Develop these breeds for only one purpose—to produce a 700-750 lb. steer as cheaply and quickly as possible on grass, then short feed the animal for 100-120 days to be killed at 1100 lbs.

"Efficient beef production at minimum cost is the name of the game. Beef must be standardized to be competitive with pork and poultry," he warned.

Functional efficiency of the animals is all that is really important. "If the industry responds quickly, beef will continue to be a major food. If the industry continues to drift in many different directions, we will continue to lose consumers," he concluded.

Railroad expansion eases grains export

Record exports of grain and other agricultural products have been transported largely without problems for the past year, owing mainly to expansion of railroad hopper cars and locomotives, says the USDA.

With roughly 29,000 more jumbo covered grain hoppers in service than a year earlier and the largest locomotive fleet in history, American railroads have smoothly handled an additional 7.3 million bushels per week over the previous high volume in 1978, says the USDA.

Inland waterway transportation has also improved

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Oklahoma ranchers cooperate on extensive brucellosis blitz

Oklahoma Department of Agriculture officials are leading the cooperative spirit of cattlemen in the heavily brucellosis-infected southeastern part of the state who use the "community pastures" owned by Weyerhaeuser Co., the large land-owning timber company.

In one of the most extensive projects mounted in the war against the highly infectious and costly cattle disease, state and federal animal health officials have launched a drive to "clean up" Bang's Disease in the thousands of acres of grazing land leased to area cattlemen by Weyerhaeuser.

Under an agreement signed by the animal industry division of the department and Weyerhaeuser, cattle can enter the leased pastures of the timber company only if they come from brucellosis-free herds and have passed a negative brucellosis test before being put in the pastures.

Weyerhaeuser, which holds title to some 892,000 acres of timberlands in McCurtain, LeFlore and Pushmataha counties, leases thousands of acres of the timberlands for grazing to many different owners. Herds are often mixed together but ownership is determined by brands or other means.

Dr. Robert Hartin, state veterinarian, said the new regulations affected about 20,000 cattle in Pushmataha and McCurtain counties. A similar program had already been in effect in LeFlore County, where timber and grazing lands are dominated by the Ouachita National Forest.

Using a mobile laboratory and a staff of about eight persons, the massive field operation will cover four different Weyerhaeuser forest districts over a four-month period. Crew members include state department of agriculture laboratory technicians and veterinarians and fieldmen from both the department and the USDA.

"This project should be a tremendous help in controlling the spread of brucellosis in southeastern Oklahoma," Hartin said. "It may provide the pilot program needed to enable cattle producers of southeastern Oklahoma to progress more rapidly in eradicating brucellosis from their section of the state."

Often criticized in the past by cattlemen from other parts of the state and by state and federal officials, local cattlemen's cooperation in the program has exceeded all expectations, according to state officials.

With no district in Pushmataha County nearly completed, Hartin called the operation "a tremendous success."

"The tenor of the people's attitude seems to have changed, and we feel that this may indicate a change in other areas of the southeast."

Jack Craig, state commissioner of agriculture, also called the attitude "of the people we've dealt with so far, a very pleasant surprise."

Coming Events

Jan. 14-24—National Western Stock Show, Denver, Colo.
Jan. 20—American Angus Assn. National Western Bull Show, Denver, Colo.
Jan. 20-21—MPTLA Texas Longhorn Steer Show, National Western, Denver, Colo.
Jan. 21—American Murray Grey National Show at the National Western, Denver, Colo.
Jan. 28-Feb. 8—Southwestern Expo & Fat Stock Show, Fort Worth, Tex.
Jan. 31-Feb. 8—Black Hills Stock Show, Rapid City, S.D.

CATTLE AUCTIONS
Jan. 19—"All Emulous" Angus Sale, Antony Shadow Isle, Bennett, Colo.
Jan. 19—American Galloway Breeders Assn. 10th Mile Hi Sale, Denver, Colo.
Jan. 19—Markay Cattle Assn. Sale, National Western Stock Show, Denver, Colo.
Jan. 19—No. American Blonde d'Aquitaine Foundation National Western Sale, Denver, Colo.
Jan. 21—American Angus Assn. National Western Bull Sale, Denver, Colo.
Jan. 21—American International Charolais Assn. Sale, at the national Western, Denver, Colo.
Jan. 21—Lehman Hereford, Fernam, Nebr.
Jan. 21-24—North American South Devon Assn. Show & Sale, National Western, Denver, Colo.
Jan. 22—American Murray Grey Assn. National Sale at the National Western, Denver, Colo.
Jan. 22—Gentry's Double Hook Ranch Charolais Special Edition I Sale, Bennett, Colo.
Jan. 22—Riverdale Hereford Ranch, Maxwell, Nebr.
Jan. 23—American Pinzgauer Assn. Sale, Denver, Colo.
Jan. 23—MPTLA Texas Longhorn Sale at the National Western, Denver, Colo.
Jan. 23-24—Am. Buffalo Assn. Gold Trophy Show & Sale, National Western, Denver, Colo.
Jan. 24—Keffeler Herefords Special Private Treaty Sale, Sturgis, S.D.
Jan. 24—Nebraska Spectacular Limousin Sale, Grand Island, Nebr.
Jan. 24—Rocky Mtn. Santa Gertrudis Assn. National Western Sale, Denver, Colo.
Jan. 27—Emil K. Hoffman & Son Hereford Sale, Lodge, S.D.
Jan. 28—Knipping Bros. 24th Annual Hereford Production Sale, Garm Valley, S.D.
Jan. 31—Davidson Hereford Ranch, La Junta, Colo.
Jan. 31—Forster Farms Simmental Production Sale, Smithfield, Nebr.
Jan. 31—Mid-Western Hereford Assn., Ogallala, Nebr.
Feb. 1—

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1st Annual Nebraska Junior Limousin Heifer Show will be held in conjunction with the Spectacular Show and Sale. The show will be at 11:00 a.m. on January 24th.

The Nebraska Limousin Assn. Annual Meeting will be held at the Ramada Inn in Grand Island, on Friday, January 23rd starting at 6:30 p.m.

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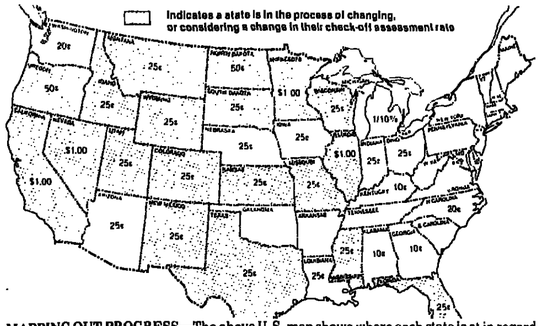

MAPPING OUT PROGRESS—The above U.S. map shows where each state is at in regard to check-off rates. The Live Stock and Meat Board reports progress in getting more funds for beef research and promotion.

Check-off push makes headway

Twenty major beef-producting states have taken or are considering action to increase their beef check-off rates, according to a spokosman for the Beef Industry Council (BIC) of the National Live Stock and Meat Board.

J. Richard Pringle, a rancher and cattle feeder from Yates Center, Kan., who serves as chairman of the BIC's revenue development committeee, said the states' action is consistent with the findings of a Doane Agricultural Service survey of cattlemen taken six months ago.

"This shows us that cattlemen weren't just talking when they said they were willing to support a higher level of funding for beef market development programs," Pringle said.

In the Doane survey, approximately two-thirds said they would invest 50 cents per head or more in such efforts, which are conducted by the Meat Board's Beef Industry Council and some 29 state beef promotion organizations.

At a recent meeting in Ames, Iowa, called by the BIC Revenue Development Committee, the following state actions were discussed:

- Move to one dollar per head—California, Illinois, Minnesota, Nevada;
- Move to 50 cents per head—North Dakota, Oregon;
- Move to 25 cents per head—Colorado, Florida, Idaho, Kansas, Mississippi, Missouri, Montana, New Mexico, South Dakota, Texas, Utah, Wisconsin, Wyoming.

In addition to these states, Iowa is also considering an increase from its present 25-cent rate, although no official action has been taken to date. (Other states, including Arizona, Indiana, Louisiana, Nebraska and Ohio, are on a 25-cent program.)

"Some states, such as Kansas, have been actively trying to implement a new, higher rate on a voluntary basis, market by market. But several others have passed resolutions in support of a change in their state's legislated check-off program. Either way, it will take time before a significant amount of additional funds are realized," Pringle said.

"The important thing is that we've got the ball rolling. And many cattlemen feel that the move to a 25-cent or 50-cent rate is just a first step toward an even more expanded and effective market development program for the beef industry. We're going to need that kind of funding to maintain beef's market share and increase demand for greater profit opportunity," he added.

Pringle also stressed the importance of a coordinated approach to beef market development, involving national efforts by the Beef Industry Council of the Meat Board and in-state programs by beef councils.

***

When we were kids, our parents taught us how to meditate. They said, "Sit down and shut up."

Warning: poisonous plants on rise

"Stockmen, be prepared for an influx of posionous plants this winter," warns Kirk McDaniel, extension brush and weed control specialist at New Mexico State University. Last summer's drought weakened range plants and denuded large areas of range.

Rain and snowfall has increased over most of New Mexico, and the soil moisture has allowed many species of annual plants to revegetate hard hit areas. The problem is that some of these plants are toxic to livestock. Cattle, horses and sheep will graze these plants because normally preferred grasses made little growth over the past year, McDaniel says.

If symptoms of poisoning occur, stockmen should immediately contact a veterinarian. If plants are suspected, the veterinarian can provide information about the kind of plants to look for in a range survey. Specialists with the NMSU Cooperative Extension Service or the Soil Conservation Service are also available to identify plants suspected of poisoning, McDaniel says.

Livestock poisoned by plants can be treated in several ways. A veterinarian may prescribe a medicine, supplemental feeding may be in order, or the animals may simply be moved to a different pasture. Because there are so many different chemical compounds in plants that cause poisoning, no one treatment will work in all cases.

Prevention is the best practice to reduce losses, McDaniel says. Toxic plants can be controlled by hoeing or spraying. You can also fence hazardous areas or by using animals which can safely clean the pasture.

For the long-range, develop a deferred-rotation grazing program to improve range condition. A range in good condition has a high amount of perennial forage plants which offer heavy competition and a reduced number of toxic annuals, McDaniel says.

Toxic plants create a complex problem. A good range-livestock management program which plans for drought and infestations of toxic plants will help prevent livestock losses, the specialist says.

It is important to remember that even on the best rangeland, infestation of poisonous annuals still occur along roads around watering areas, salt grounds and bedding areas.

What's next for beef?

What's next in beef merchandising? Consumer acceptance of frozen beef, followed by central cutting, say representatives of John Morrell Co. and Swift and Co.

Speaking at a seminar on food distribution, the packing company representatives said central preparation of ease-ready beef is already here, but consumers have not fully accepted frozen beef. But, they added, as sales of microwave ovens climb and as meat distribution costs increase, frozen beef sales will increase.

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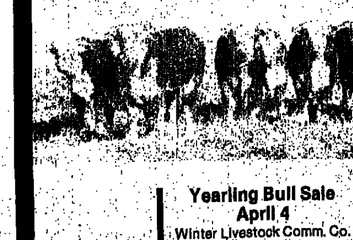

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Food safety for consumers carries heavy price in store

Consumers of foods from animals now have extensive assurance of the safety of these products as a result of laws and regulations enacted over the last several decades, but this progress has not been made without costs.

As a result of some of these same laws and regulations, advances in development and use of drugs, essential nutrients, and pesticides in animal production have been slowed to a snail's pace. Productivity of scientific effort has been reduced, and increases in efficiency of animal production have been curtailed because of them.

All these effects show up in the market as increased prices consumers must pay for foods from animals.

The naturally occurring element selenium was discovered in 1957 to be an essential nutrient for animals, and two years later its addition to animal diets was authorized in New Zealand.

"But in the U.S., it has taken 22 years to gain approval from the Food and Drug Administration to add this nutrient to the diets of certain poultry, swine, sheep, and cattle," according to Duane Ullrey, a member of a task force of 15 scientists commissioned by the Council for Agricultural Science and Technology (CAST) to prepare a report on the impact of government regulations on the use of chemicals in animal production.

"Our inability to add trace quantities of this trace mineral to animal diets that are deficient in selenium has cost billions of dollars in reduced performance, sickness, and death of food animals," says Ullrey, an animal nutritionist at Michigan State University.

"Losses due to selenium deficiency in cattle and sheep alone have been estimated to exceed $500 million in a single year—costs that have been added to the price of the meat and other products we derive from these animals.

"The regulatory hurdles are especially troublesome for animal nutrients that are not patented because all companies can sell them, and no one company can afford to produce all the information needed to obtain approval for their use from the Food and Drug Administration. Because of this, we had to organize a special research program among university scientists to develop all the information needed for selenium use.

"Many years of research by publicly sponsored scientists have been invested in this effort to satisfy Food and Drug Administration requirements, and we still aren't done."

"With proprietary or patented products, the problem is different," says Charles Lassiter, an animal scientist at North Carolina State University. "If a company has a good product with a wide enough potential market and enough capital to invest, it can do the work needed to obtain approval from the Food and Drug Administration and still make a profit in the end. but the process if frustrating and slow, and it is expensive.

"If a company can't see enough of a market to more than recover its costs, it won't bother to seek approval. This means that our approval process prices products with minor though important uses out of the picture.

***

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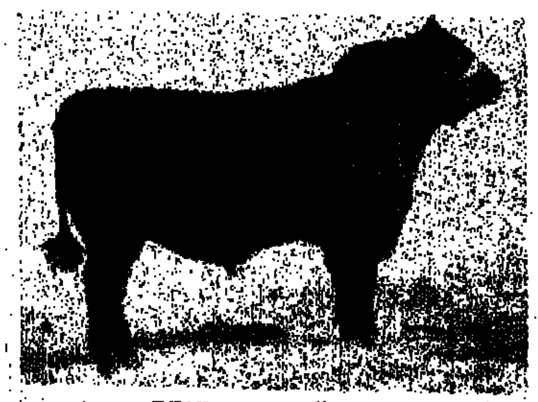
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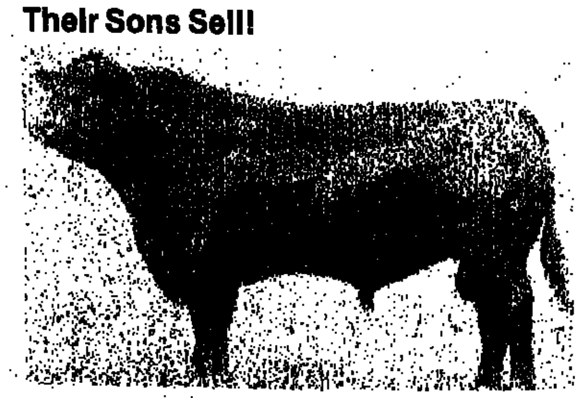
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Block headlines Farm Bureau talks; promises ag service

(Continued from page 1)

address to the delegates, representing more than three million Farm Bureau families, said the embargo had cost farmers and ranchers a minimum of one billion dollars in cash grain income and has permanently disrupted grain trading patterns.

JOHN HUSTON

He characterized inflation as the nation's and farmer's number one problem, and said, "We have always appreciated the need for an independent Federal Reserve, but have been greatly disappointed in the Reserve's unwillingness to follow consistent policies to hold down growth in the nation's money supply to reduce inflation."

He also called for Congress and the executive branch to reduce federal taxes and spending.

Delano said he sees the 1980 increase in Farm Bureau membership (more than 98,000 new member families) as a mandate to "seek solutions to a long list of pressing farm problems, including improved farm income, the right to farm without undue regulations, adequate farm energy supplies, and a stronger voice for farmers and ranchers whenever agricultural decisions are made."

Returning to the embargo question, Delano said, "Should further Soviet aggression require sanctions, we ask for a full embargo of all trade, technology, services and cultural contacts."

Other general session speakers included Federal Reserve Chairman of the Board Paul Volcker; former Army Chief of Staff General W.C. Westmoreland; and Louisiana Congressman Henson Moore.

Volcker told Farm Bureau delegates he sees no choice but to continue the present tight money and credit policies.

"We have not yet turned the corner on inflation," he said, citing continued increases in the prices of land and equipment. He sees a need for change in "attitudes and policies across a broad range of private and public behavior" to achieve financial stability. And he suggested that control of federal spending, a balanced budget, tax reform and regulatory changes need to begin now.

The Federal Reserve chairman asked the agriculture community to look for ways to improve the effectiveness of critical farm programs, find ways of reducing costs, and eliminate "costs that may be distorting investment decisions."

The Farm Bureau Women, with several thousand delegates, heard Dr. Cortez F. Enloe, Jr., keynote speaker, declare that "the government should not be telling the American people what to eat."

In commenting on upcoming changes in the federal government, the publisher of "Nutrition Today" said, "While Mrs. Foreman (Assistant USDA Secretary Carol Tucker Foreman) and her political cohorts will suffer only the painful experience of being rejected politicians; the troops in her army of public interest lawyers, half-baked scientists, some biochemists who should know better, and others in the battalion of food activists will find themselves out in the cold."

Meat men advise new administration

(Continued from page 1)

someness of the U.S. food supply, the paper said. It criticized Carter administration officials for placing too much emphasis on consumer interests.

The authors also urged the new administration to eliminate "burdensome, unrealistic" government regulations. They called for a return to multiple-use and sustained-yield policies on federal lands; the current administration's attitudes and policies on grazing have been directed toward reducing domestic livestock numbers on federal lands.

The paper also called for review and revision of nutrition education programs and school lunch guidelines. A procedure should be established to provide for review of government dietary recommendations by the National Academy of Sciences before such recommendations are issued. The paper said the recommendation for Americans to avoid too much fat, saturated fat and cholestrol should be eliminated from the USDA's dietary guidelines.

"While it is appropriate for the federal government to advise the public on matters of diet and health, dietary recommendations must be based on conclusive scientific information," the paper said.

In the food safety area, the report called for modifying the Delaney clause of the Food, Drug and Cosmetic Act and the Federal Meat Inspection Act to allow regulators to weigh the risks versus the benefits of food ingredients in their policy decisions. The Delaney Clause bans from the food supply any substance shown to cause cancer in laboratory animals.

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LYLE SHUPE, HAMER, IDAHO (volume buyer—1978 sale). "We're sure glad we got some sons of Elevator containing Beau Donald bloodline. They're big-framed, easy-fleshing cattle with extra length and bone. Also, they are sound-footed cattle. The really unbelievable thing about them is their natural growth ability without extra feed. My records show my weaning weights have increased nearly 50 lbs. on the average resulting from the Beau Donald bulls. They just have better conversion rates of feed to gain and the additional pounds are in the right place . . . the hindquarters."

CHUCK JENSEN, ST. REGIS, MONTANA. "We have been very pleased with the bulls that we've purchased from you and your father on three different occasions over the last six years. They have good feet and are active breeders. Plus, we have noticed a definite increase in the length of our younger cattle sired by these bulls which has increased our weights. Our first calf heifers really showed an increase in milking ability as they are becoming exceptionally good mother cows with that famous Beau Donald milking ability. Looking forward to seeing you in February."

SALE—MONDAY, FEBRUARY 9—1 p.m.—Florence, Montana

#908 — Polled Elevator son. Born 3/19/79. Wt. on 12/9/80 — 1710 lbs. His dam #415 weighs 1600+ lbs.

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#10 — Polled Elevator daughter. Born 3/01/80. Wt. on 12/13/80 — 610 lbs. Her dam, #411, is one of our best. Sells as an open heifer calf.

#906 — Horned Elevator son with 107 weaning index and 103 yearling index. He will weigh over 1800 at sale time.

#30 — Horned Elevator son. Born 3/30/80. Wt. on 12/12/80 — 830 lbs. (W.D.A. 3.33). He'll get big being out of a Beau Donald-Tiberius cow.

#837 — Horned Elevator daughter (2 yr. old) that sells with her #80 Polled bull calf. These framey kind will do well for the new owner.

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Government grading: Industry hands out grades of its own

(Continued from page 1)

slight amounts of marbling.

Daryl Tatum, professor of animal science at Colorado State University, said a majority of today's cattle are palatable to consumers regardless of the amount of marbling. Instead of living with a system that encourages over-fattening, he suggested de-emphasizing marbling to allow more cattle into the higher grades where they belong.

One way to de-emphasize marbling is to use outside fat thickness as an alternative, according to Mike Dikeman, professor of animal science at Kansas State University. He said research shows that a 0.4-inch fat thickness results in at least equal palatability to the choice grade. One possible grading change could allow a carcass in the choice grade with either the current marbling requirement or 0.4 inch of fat thickness.

Where the fat thickness requirement is substituted, slight marbling should still be required. Dikeman said marbling should not be totally excluded from the grading system—no more than should other characteristics of maturity, lean color and firmness.

Using fat thickness as an alternative to marbling could cut feeding time 10 to 30 days. Carl Jensen, a cattle feeder from Everly, Iowa, said some advantages to this might include reducing the beef tonnage in the country, which might help raise prices a bit, a leaner product with better yield grades and faster turnover in the feedlot.

Representing the consumer advocate point of view, Thomas B. Smith, research director of the Community Nutrition Institute, Washington, D.C., said the major concern of consumers is price—and it will be price which will dictate whether beef, pork or poultry will come out on top. He added that the beef industry is locked into a high-cost market because of the grading system which discriminates against lean beef and lower prices. If the trend continues, the industry could price itself into a specialty market in 10 to 20 years.

Smith sees no problem with modernizing grades. Few consumers know about grades under prime and choice anyway, so changes would result in a minimum of confusion. One alternative would be to lower the choice grade to include all or some of the good grade. Another possibility would be change the name of the good grade to a more appealing "choice-lean" or "choice-lite." The standard grade could be called "USDA lean." Smith said such newly named grades should be promoted as the lean cuts they are. More consumers will buy lean beef if it is available.

A possible indication of the importance of leanness to consumers was illustrated in a national survey conducted by Safeway Stores. Frank Srubar, vice president for meat merchandising at Safeway, said two-thirds of the 3300 families surveyed thought beef in the higher choice grade was leaner than beef in the good grade, when the exact opposite is true.

Other presentations were given at the 2½-day conference on new technologies and methods, the process and politics of implementing grade changes, the future of cattle production in the U.S. and the innovative merchandising of beef's competitors, among others.

The National Beef Grading Conference was sponsored by the National Cattlemen's Assn., the Iowa Beef Industry Council, the Iowa Cattlemen's Assn. and Iowa State University, and co-sponsored by 12 state beef councils. More than 300 persons from 32 states and two Canadian provinces representing cattle feeders, purebred breeders, packers, purveyors, retailers, processors, consumers, researchers and the USDA debated what changes, if any, are needed in USDA beef grading specifications and procedures.

William Zmolek, ISU extension livestock specialist and coordinator of the milestone conference, said the goal of the meeting was to create an awareness of problems in the beef industry related to grading and to provide a source of information upon which future proposals could be based.

W.T. Berry, executive vice president of the National Cattlemen's Assn., said research information and the different points of view which came out of the conference will be a major part of the input for developing an NCA position paper on modernizing the beef grading system.

Comments

(Continued from page 1)

Whether those approvals do go forward will be a true test of the transition process for the animal drug industry and livestock producers.

The upshot is that there could be a significant shift toward more cooperative and voluntary self-enforcement programs.

GLEN RICHARDSON

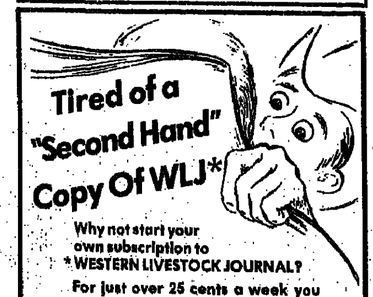
Making a change . . . red tape wheels roll

In about 60 days, the USDA will begin the formal procedure that could ultimately change the U.S. beef grading system, a top Food Safety and Quality Service offical said, according to CNS.

The official, FSQS deputy administrator, Michael Huggins, told CNS that the meat quality division would have an opinion paper identifying beef grading issues to present top USDA officials in about two months. Presentation of the opinion paper is the first of a four-part process that USDA must go through to implement new or revised regulations.

Huggins said the paper would include the views of the various industry segments and consumers that would be affected by beef grading changes. FSQS has done only minimal preliminary work on grading changes at this time, he said, because the department is waiting until new USDA leadership takes effect later this month.

Speaking before a National Beef Grading Conference in Ames, Iowa, Huggins said grading ideas discussed during the three-day conference will have a significant impact on the FSQS decision-making process.



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Concern grows for sinking water lines

ELECTED—Harlan Oltjen, a farmer-feeder from near Everest, Kan., was elected Kansas Livestock Assn. President-elect at the annual KLA convention in Wichita. Oltjen's farming operation consists of soybeans, corn and wheat. He also feeds cattle in commercial feedlots in Texas and Kansas.

PRESIDENT—Jim Ungles, a farmer and rancher from near Satanta, Kan., has been elected president of the Kansas Livestock Assn. Ungles, who succeeds Kenneth Knight of Lyons, was elected president of the 8000 member association at the annual KLA convention in Wichita.

Parts of the Midwest are entering their third year with reduced stream flow and declining water tables as a result of below-average precipitation, the National Weather Service in St. Louis, Mo., said, according to CNS.

Although sporadic dry spells have affected the Midwest during the past 30 years, the current drought has lasted since the fall of 1979. There is considerable concern for major stream flows this year because there is no snow cover in any of the affected areas, particularly the more northern states. In those states, snowfall is the main source of stream flow, the NWS said.

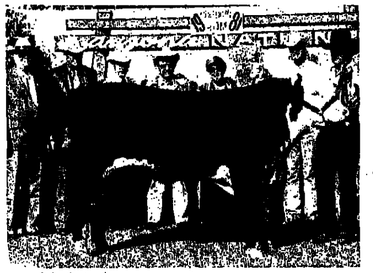
Most of Nebraska, western Iowa, eastern Kansas, central and eastern South Dakota and nearly all of Missouri had moisture deficits of five to 13.00 inches (125 to 325 mm) in 1980. This precipitation represented 56 to 96% of normal, with most midwestern areas reporting 70 to 75% of normal.

The flow of the Missouri River already has been reduced, and projections for stream flow during the summer call for a continuation of the reduced flow.

The National Weather Service reports current conditions in the principle basin as follows:

- Osage Basin, Kansas-Missouri: Below-normal stream flow, reservoirs near normal, soil conditions moderately dry;
- Trand River Basin, Missouri-Iowa: Minor flooding in early December has kept reservoirs, stream flows and soil conditions near normal;
- James and Sioux Basin, South Dakota: Stream flow slightly below normal. Soils dry to very dry;
- Platte Basin, Nebraska: Stream flow below normal. Mainstream reservoirs near normal. Soil conditions moderately dry in the east to dry in the western basin.
- Kansas Basin, Kansas: One-third to one-half normal stream flow. Reservoirs below normal. Soil moisture low, particularly in the west.
- The main stem of the Missouri: Flow in the upper Missouri near normal but well below flows in 1978 and 1979. About one-half of the current flow coming from releases at Gavins Point Dam. Storage at the Gavins Point Dam could maintain normal stream flow for another year.

PARADE OF CHAMPIONS ARIZONA NATIONAL LIVESTOCK SHOW



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PW Domino 0006 ET, 9-22-79 by CH Domino 053
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Sasabe, Arizona

GRAND CHAMPION CHAROLAIS BULL
RER Citation L253, 11-3-79 by
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RER Executor L166, 4-28-79 by
HCR Expectation 289
RAINBOW'S END RANCH
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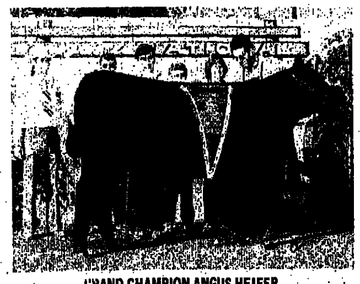
RESERVE GRAND CHAMPION CHAROLAIS HEIFER
RER Royal Hanna L270, 11-5-79, by
LCR Impressive G560
RAINBOW'S END RANCH
Douglas, Arizona



GRAND CHAMPION ANGUS HEIFER
Nelson Protet, 2-22-79 by
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NELSON ANGUS RANCH, JANNA NELSON
Salmon, Idaho

RESERVE JUNIOR HEIFER CALF CHAMPION
Nelson Ms Kaye 0212, 2-15-80 by
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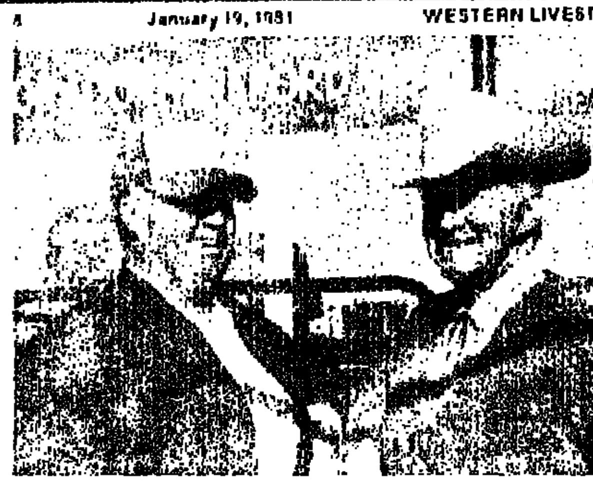

SHOW VISIT—Taking time out for a visit during activities at the National Western Stock Show were Bob Miller (left), Elizabeth, Colo., president of the Colorado hereford Assn., and Mack Jones, formerly with the Western Livestock Journal. (Staff photo by Patti Thorn)

Warning:

Cool weather may bring "the big itch"

The first warning flag should go up with cooler weather. And the second will come when cattle begin scratching up against posts or suddenly flicking heads to lick an itch on their backsides.

These are signs stockmen should watch for as cooler weather steps up the probability of lice on cattle and subsequent economic loss to herd owners, cautions Dr. Robert Hartin, Oklahoma veterinarian.

Left unchecked, body lice or the more pernicious variety of bloodsucking lice can spread rapidly throughout a herd, Hartin said. Economic loss comes to cattlemen from bruises and lacerations to animals who scratch against fences or posts, through weight loss, possible decreased milk production and even anemia and sometimes death.

The milder form of these pests are body lice who live off the flakes and debris of skin, Hartin said.

But of far greater impact on the animals and to cattlemen economically are the bloodsucking lice. These penetrate the skins of animals, can cause extreme discomfort and often cause raw wounds and scabs from scratching.

Among cattlemen and animal health officials, the latter is sometimes called "the big itch." It is highly contagious and especially costly to cattlemen.

Drug for scabies may halt dipping

An experimental compound, invermectin, kills parasites in and on livestock and could eliminate dipping vats used to treat cattle scabies, according to Garry Kuhl, Kansas State University beef specialist.

Kuhl, speaking at a Nebraska Cattle Feeders Seminar, said that a single injection of invermectin, which is derived from streptomycin, will treat cattle for scabies, lice, ticks, grubs, lungworms and other internal parasites. He said it could save the livestock industry millions of dollars, according to CNS.

Presently, the treatment of cattle scabies in Nebraska alone costs cattlemen an estimated one million dollars a year.

The drug may be approved by the Federal Drug Administration for release sometime this year, Kuhl said.

Invermectin is also effective in treating mange, lungworm, and a variety of other swine parasites and also parasites plaguing sheep, horses and dogs, Kuhl said.

The drug circulates in an animal's system for about eight days, Kuhl said. It has successfully controlled cattle scabies in a South Dakota feedlot experiment, he said, and appears to have no ill effects on mammals.

***

Nothing makes a woman feel older than meeting a bald-headed man who was two grades back of her in school.

FORSTER FARMS

Simmental Production Sale

January 31, 1981
1 p.m.
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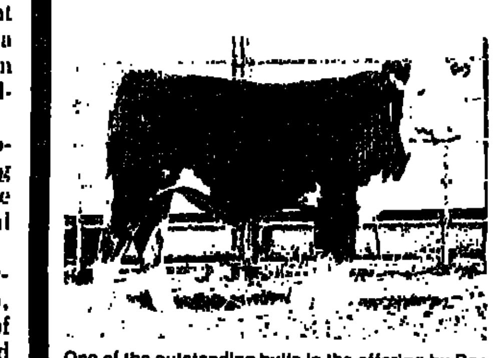
Smithfield, Neb.

One of the top selections of bred cows selling



One of the outstanding bulls in the offering by Bar 5 Astound

Selling: 50 Bulls
10 2-year-old bulls
5 Fall yearling bulls
35 Yearling bulls
This offering will feature lots of size and scale and include six purebred bulls

50 Females
3 Bred purebred cows
15 ¾ blood and ½ blood cows
12 Bred heifers—purebred and percentage
20 Heifer calves including many show heifer prospects

Auctioneer: Tracy Harl
Free Lunch Available Sale Day

Featured herd sires will include:
Bar 5 Astound • AV Signal "Longjohn"
MCR XTRA • FF G Man • Arron

for catalogs contact:
CATTLE BROKERS INC. P.O. Box 886 North Platte, NE 69101 Phone 308-534/9810

FORSTER FARMS
Verlouis Foster
Rt. 2, Box 6 • 308/472-5036
Smithfield, Nebraska 68986
1 mile east on Hwy 23 & 1 mile north of Smithfield

Dottie Bee Limousin Bull & Female Sale

Saturday, February 7 • 12:00 noon
Lincoln County Fairgrounds, North Platte, Neb.

Selling 75 Lots

32 Females • 43 Bulls

5 Bred American Purebred cows • 5 Bred American purebred heifers
12 American purebred heifer calves • 10 Bred 75% cows
4 Two-year-old American purebred bulls, including Black Magic, an outstanding black purebred son of Goldenview Harvester
2 Yearling American purebred bulls • 29 Service age percentage Limousin bulls
8 Yearling percentage Limousin bulls

BLACK MAGIC A top black purebred son of Goldenview Harvester that sells... see him sale day.

"This is a super offering of high percentage bulls as well as a select group of American purebred and three-quarter females, presented to you by one of the premier breeders in Nebraska. Plan to be with us Feb. 7 in North Platte for this fine offering of Limousin cattle."

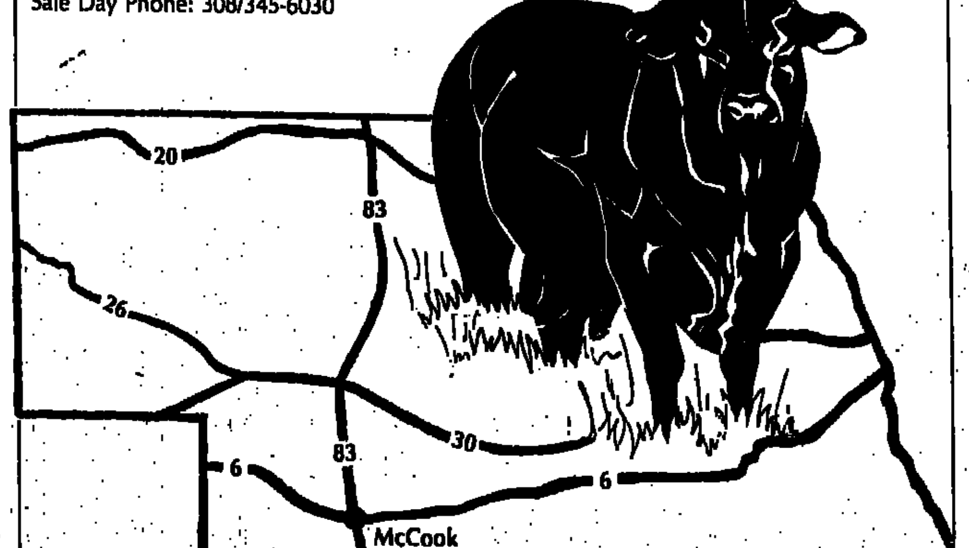
SALE MANAGEMENT BY AMERICAN CATTLE SERVICES, INC.
KEN HOLLOWAY 405/697-2419
BRUCE BROOKS 405/483-2457
MERV MEWES 308/852-2241
ROUTE 1 • CHATTANOOGA, OKLA. 73528 • 405/336-3000

DOTTIE BEE LIMOUSIN
Jack Doherty 308/584-3249
Brady, Nebraska

Nebraska Brangus Breeders Association's 1st ANNUAL NEBRASKA BRANGUS BULL SALE

Saturday, February 14, 1981, 1:00 p.m.

Mid West Livestock Auction
North Hwy. 83
McCook, Nebraska 69001
Sale Day Phone: 308/345-6030



Selling 50 Rugged, Breeding Age Brangus Bulls
Selected with the Commercial Cowman in mind
All Fertility, Bangs and T.B. Tested

All-weather airport with courtesy car available on sale day.

Sale Headquarters: Best Western Chief Motel McCook, Nebraska 308/345-3700 reservations available

Pre-Sale Party: Friday, February 13, 1981, 7:30 p.m.

For Further Information Call:
Ron Patterson 402/332-3645
A.B. Ritchie 402/274-3438
L. Kuck 308/472-3289

Sale includes consignments from Heart of America Brangus Breeders Association

"Brangus—Breed of the '80's"
"Brangus—The Breed For All Seasons"

Mid West Livestock Auction McCook, Nebraska 69001
Manager & Auctioneer: Stan Klug 308/345-1614
President: Don Klein 308/345-1764

Market Roundup:

New Year begins with little direction

IT IS MIDWAY THROUGH January and three weeks into the new year. Nearly everyone has spent the past weeks searching for clean signals foreshadowing the next major trend in the livestock and meat industries, but there seems to be only bits and pieces to work with. The markets are gearing for a new year but it is taking time to get the pumps reprimed and pointed in a definite direction, according to a CNS report.

WASHINGTON AND OREGON choice steers $69-69.50. Choice heifers $66.50-67.50. Southern San Joaquin and Nevada mostly choice steers $68-70; good and choice $68.50-70; long-fed Holsteins $66-66.50; good $67.50-68. Mostly choice Nevada steers $68; good and choice $68-68.50. Nevada mostly choice heifers $65.50-66.50; good and choice $65. California choice steers $68-70; good and choice $67-70. Choice heifers $65.50-66.50; good and choice $65-65.50. Arizona choice steers $70; good and choice $70; mostly good $68-69. Good and choice heifers $65.

Colorado mostly choice steers $66-66.75. Choice heifers $64-65. Western Kansas choice steers $66.50; good and choice $66-66.50. Choice heifers $64-64.75. Eastern Kansas choice steers $66.25-67. Choice heifers $64.50-65; good and choice $63. Eastern Nebraska choice steers $64-64.75; good and choice $63-64. Mostly choice heifers $62-63.50. Montana choice steers $66-67; good and choice $65-66. Mostly choice heifers $63-64.

CALIFORNIA MD. FRAME #1 460 lb. steers $73-75; 700 lbs. $72.50; 750-800 lbs. $68. Md. frame #1 heifers 625-750 lbs. $62-64.60; 700-725 lbs. $66-66.10; 525-535 lbs. $75.24-78; 660 lbs. $72; 770-825 lbs. $71.50-73. Washington and Oregon md. and lg. frame #1 steers 520 lbs. $75.25; 660 lbs. $72; 700-825 lbs. $71.50-73. 485 lb. heifers $65.

Nevada md. frame #1 775-800 lb. steers $68; 425 lb. steers $82.50-84. Oklahoma md. frame #1 steers 300-400 lbs. $82-85; 400-500 lbs. $73-80; 500-600 lbs. $70-75.50; 600-700 lbs. $70.50-73.25; 700-800 lbs. $69.50-72. md. frame #1 heifers 300-400 lbs. $65-68.50; 400-500 lbs. $63.25-65.75; 500-730 lbs. $62.50-65.50. Texas md. frame #1 steers 300-400 lbs. $80-86; 400-500 lbs. $75.50-80; 500-600 lbs. $74.50-78.50; 600-700 lbs. $72.75-74.50; 700-800 lbs. $71.25-74; 800-900 lbs. $69.25-71.50. Md. frame #1 heifers 300-400 lbs. $68.50-73; 400-500 lbs. $65-69; 500-600 lbs. $62.40-67; 600-700 lbs. $64-65.75; 700-800 lbs. $60.50-63.50.

KANSAS MD. FRAME #1 steers 300-400 lbs. $83.50-87.50; 400-500 lbs. $78.25-83.50; 500-600 lbs. $72-76.75; 600-700 lbs. $70.90-74.40; 700-800 lbs. $70.25-74.30; 800-900 lbs. $68.75-73.80; 900-1000 lbs. $65.70-68.25. Md. frame #1 heifers 300-400 lbs. $71.50-76.50; 400-500 lbs. $68.90-74; 500-600 lbs. $64-67.20; 600-700 lbs. $63.25-66.60; 700-800 lbs. $63.25-65.25; 800-900 lbs. $55-58.25.

Colorado md. and lg. frame #1 steers 275-400 lbs. $82-90; 400-500 lbs. $78-90; 500-600 lbs. $74-79; 625-775 lbs. $71-75; 800-925 lbs. $67-70. Md. and lg. frame #1 heifers 300-400 lbs. $72-79; 400-500 lbs. $68-78.50; 500-600 lbs. $66.50-72.50; 600-700 lbs. $62.75-67.75. Wyoming, western Nebraska, southwestern South Dakota, md. few lg. frame #1 steers 400-500 lbs. $80.75-87.20; 700-775 lbs. $70-74.10; 900-975 lbs. $66.10-66.75. Heifers, md. few lg. #1 375-425 lbs. $67.75-75; 725-800 lbs. $63.75-67.20. Montana md. frame #1 steers 450-500 lbs. $78-80; 600-700 lbs. $72-75; 800-850 lbs. $68-70; 900-1000 lbs. $65-67. Md. frame #1 heifers 400-525 lbs. $67-70; 550-650 lbs. $65-66.

SOUTHEAST STATES MD. frame #1 steers 200-300 lbs. $79-92; 300-400 lbs. $72-83; 400-500 lbs. $67-76; 500-600 lbs. $62-73; 600-700 lbs. $58-69; 700-800 lbs. $55-66. Md. frame #1 heifers 200-300 lbs. $63-70; 300-400 lbs. $57-67; 400-500 lbs. $56-64; 500-600 lbs. $55-62; 600-700 lbs. $53-60.50.

Replacement cows, md. frame #1 young 700-900 lbs. $53-62 per cwt. at $400-490 per head; 900-1100 lbs. $547.50-680. Md. frame #1 three to seven year old cows $45-55 per cwt, md. frame #1 900-1100 lb. four to eight year old cows $450-640 per head; md. and lg. frame #1 three to eight year old 1000 to 1300 lb. cows $550-707.50 per head; few md. frame #1 three to seven year old 750-1050 lb. cows with 75-300 lb. calves $500-650 per pair.

MIDWEST SLAUGHTER LAMBS, choice and prime 90-110 lbs. wooled $51-55.25; 110-120 lbs. $45-52; 120-130 lbs. $43-45; some 120-140 lbs. $38-43; choice and prime 90-115 lbs. shorn with No. 1 and 2 pelts $51-57.90; 115-120 lbs. $47-51; few 133-144 lbs. $39-43.50. San Angelo good slaughter ewes $27.50-32; few $32-34; cull and ut. $20-27.50. Midwest ut., and good $15-20; cull $10-15. Billings few cull to good $16-20. San Angelo feeder lambs, choice and fancy 55-75 lbs. $65-72.75; 75-80 lbs. $59-64.50; 80-100 lbs. $55-60. Midwest choice and fancy 45-65 lbs. $65-71; 75-82 lbs. $56-61.50. Billings choice and fancy 70-85 lbs. $54-56.25; 85-105 lbs. $52-55. San Angelo stock ewes good mostly solid mouths $38-45.40 per head. Billings good mixed ages $45-50 per head; md. and good short term ewes $25-37.50 per head; few choice and fancy 90-100 lb. whiteface ewe lambs $56-56.50.

Sioux Falls, S.D., U.S. #1-2 20-30 lbs. $24.50-30; 30-40 lbs. $30-39.50; 40-50 lbs. $35.50-42.50; 50-60 lbs. $42-46.50; 60-70 lbs. $44-52; 70-80 lbs. $47.50-56; 80-100 lbs. $54-57.

—JOYCE PALMER

CENTRAL AUCTION ROUNDUP

(Reports as quoted by markets)

AMARILLO LIVESTOCK AUCTION
Amarillo, Texas, Jan. 12

6,400 head received: Feeder steers, md. frame 1 215-235 lbs. $88-98.50; 300-400 lbs $80-84; 400-500 lbs $76.50-81, 500-600 lbs. $71-75, 600-700 lbs $70.30-73.75, 700-800 lbs $67.50-72.80 Md and lg frame 1-2 300-500 lbs $74-77; 500-600 lbs $66.50-72; 600-700 lbs. $67.25-70; 700-800 lbs. $66-70. Feeder heifers, md frame 1 275-300 lbs. $69-72, 300-400 lbs $66-70; 400-500 lbs. $63.75-68; 500-600 lbs. $62-65.75; 700-800 lbs. $63-63.70. Md. frame 1-2 300-500 lbs. $61-65; 600-700 lbs $56.50-63 Slaughter cows, ut. 2-3 $39-43; canner and cutter 1-2 $35.50-39, 650-750 lbs. $30-33 Replacements, md. frame 1 middle aged 725-920 lbs. $43-48; young 785-900 lbs. $52.50-57. Small frame 1-2 middle aged 650-850 lbs. $36.25-44.50.

OKLAHOMA CITY AUCTION MARKET
Oklahoma City, Okla., Jan. 8

6,400 head received: Feeder steers, md. frame 1 300-400 lbs. $82-85; 400-500 lbs. $73-80; 500-600 lbs. $70-75.50; 600-700 lbs. $70.50-73.25; 700-810 lbs. $69.50-72. Sm. frame 1 387 lbs. $75.50; 573 lbs. $68.10. Md and lg. frame 1-2 400-500 lbs. $70-75.75; 500-600 lbs. $67.50-72.75; 600-700 lbs. $67.25-71.75; 700-850 lbs. $66-68.50. Feeder heifers, md. frame 1 300-400 lbs. $65-68.50; 400-500 lbs. $63.25-65.75; 500-730 lbs. $62.50-65.50. Md. frame 1-2 375-500 lbs. $63.-64.50; 500-675 lbs. $61.50-63.25. Slaughter cows, ut. and comm. 2-3 $41.75-43.75; cutter 1-2 $37.75-41.75. Slaughter bulls, YG 1-2 $50-57.75; high dressing 1800 lbs. $59.

McKINLEY WINTER LIVESTOCK COMM. CO., INC.
Dodge City, Kan., Jan. 8

6,300 head received: Feeder steers, md. frame 1 300-400 lbs. $83.50-87.50; 400-500 lbs. $78.25-83.50; 500-600 lbs. $72-76.75; 600-700 lbs. $70.90-74.40; 700-800 lbs. $70.25-74.30; 800-900 lbs. $68.75-73.80; 900-1000 lbs. $65.70-68.25. Feeder heifers, md. frame 1 300-400 lbs. $71.50-76.50; 400-500 lbs. $68.90-74; 500-600 lbs. $64-67.20; 60-700 lbs. $63.25-66.60; 700-800 lbs. $63.25-65.25; 800-900 lbs. $55-58.25. Slaughter cows, ut. and comm. 1-3 $40-42.75; high dressing 2-3 $42.50-44.25; cutter 1-2 $37.25-40; low dressing $33.50-37.50. Slaughter bulls, YG 1-2 1060-2070 lbs. $50-55.50.

TEXHOMA LIVESTOCK COMMISSION CO., INC.
Texhoma, Okla., Jan. 9

5,670 head received: Feeder steers, choice to 300 lbs. $82.25-90.25; 300-400 lbs. $76-84; 400-600 lbs. $72.50-74.25; 600-700 lbs. $70-71.10. Feeder heifers, choice to 300 lbs. $70-71.50; 300-400 lbs. $66.90-68.75; 400-500 lbs. $65.90-66.40; 500-600 lbs. $65-66.30.

EMPORIA LIVESTOCK SALES CO., INC.
Emporia, Kan., Jan. 9

2,951 head received: Feeder steers, choice 250-500 lbs. $78-83; good $73-75; common $69-71. Good and choice 500-650 lbs. $73-75; common $68-70; 650-850 lbs. $68-72; common $62-65; 850-1100 lbs. $64-68; common $61-63. Feeder heifers, choice 250-450 lbs. $68-70; good $62-64; common $58-60. Good and choice 450-650 lbs. $65-70; common $58-60; 650-800 lbs. $61-65; common $56-59. Slaughter cows, heiferettes $56-59; ut. $41-44; comm. $38-40; canner and cutter $38-42. 750 lbs. and heavier $64-66. Slaughter bulls, ut. $52-53; cutter and canner $50-52; 750 lbs. and heavier $64-66. Replacements, pairs $675-750; stocker bulls 500-700 lbs. $58-63; 700-1000 lbs. $53-55.

PORT CITY STOCKYARDS
Sealy, Texas, Jan. 1

2,402 head received: Feeder steers, md. frame 1 250-300 lbs. $82-86, 300-350 lbs. $80-84; 350-400 lbs $77-80; 400-450 lbs. $75-77, 450-500 lbs $72-75, 500-600 lbs $66-72. Lg frame 1 550-625 lbs $67-70 Md. frame 1 and 2 200-250 lbs $85-90 Md frame 2 250-300 lbs. $82-86, 300-350 lbs $76-82; 350-400 lbs $73-76, 400-450 lbs $72-74, 450-525 lbs $68-72 Lg frame 2 500-550 lbs $65-68; 550-600 lbs. $60-65 Feeder heifers, md frame 1 and 2 250-300 lbs $65-68; 300-350 lbs $64-66; 350-450 lbs. $63-66.50; 450-550 lbs $60-64; 550-600 lbs $58-60 slaughter cows, ut 2-3 $43.50-45.50. YG 1-2 $45.50-47, YG 4-5 $40-43; cutter $40.50-43.50, canner and low cutter $36.50-39.50 Slaughter bulls, YG 1-2 1200-1700 lbs $50-56.50.

CLOVIS LIVESTOCK MARKET
Clovis, N.M., Jan. 7

1,799 head received: Feeder steers, md. frame 1 300-350 lbs. $83-93, 400-450 lbs. $76-82; 525-600 lbs $73-74.50; 600-700 lbs. $71.25-73.90; 700-775 lbs. $68-71.40. Md and lg. frame 1 and 2 550-700 lbs. $68-70. Feeder heifers, md. frame 1 300-400 lbs. $68-71; 400-455 lbs. $66-68; 500-600 lbs. $64.50-65.90. Md. frame 1 and 2 550-670 lbs. $62.50-64.50. Slaughter cows, ut. and comm. 2-4 $43.50-46.25; high dressing $47-47.60; cutter $38-43.50. Slaughter bulls, YG 1-2 1170-1695 lbs. $49.60-58.25. Replacements, md. frame 1 and 2 750-930 lbs. $39.50-44.25.

CENTENNIAL LIVESTOCK AUCTION
Ft. Collins, Colo., Jan. 8

1,377 head received: Feeder steers, lg. frame 1 230-365 lbs $79.50-91.50; 400-480 lbs. $77-85; 500-595 lbs. $74-82.75 Md and lg frame 1-2 315-485 lbs $70.50-77 Feeder heifers. lg frame 1-2 240-285 lbs $69.50-78; 325-390 lbs $73.50-77.50, 40-485 lbs $69.50-73.75. Md frame 1-2 330-425 lbs $65-69.50. md. frame 1 550-580 lbs $67-69.75 Slaughter cows, high cutter and ut 950-1360 lbs $40.50-45.25; cutter 865-1185 lbs. $37-41.50. thin canner 750-1000 lbs $34-38 Slaughter bulls, ut. and comm. 1200-1690 lbs $49.25-51.50 Replacements, cows bred 3-7 months 900-1405 lbs $475-585 per head Aged cows 4-7 months bred $425-450 per head.

EL PASO LIVESTOCK AUCTION CO., INC.
El Paso, Texas, Jan. 6

453 head received: Feeder steers, choice yearling 450-800 lbs. $68-80; good to med. 450-800 lbs. $65-72.50. Calves choice 250-400 lbs. $80-90; crossbred $80-90 Feeder heifers, choice yearling 450-800 lbs. $58-65; good to md. 450-800 lbs. $60.50-62.50. Calves, 250-400 lbs. $65-72.50; crossbred $65-70. Slaughter cows, ut. and comm. $44-52; standard heifers $52.50-58. canner and cutter $34-40. Slaughter bulls, stocker $52.50-62.50; ut. and comm $52.50-60 Replacements, stocker cows $39-52.50, pairs $500-640

SHEEP
CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Jan. 7

478 head received: Sheep, lambs, choice and prime 95-105 lbs $53-57.50, 110-135 lbs $42.50-49.25, 135-177 lbs $35-39 Choice and fancy 60-63 lbs. $60.50-61; 88-90 lbs $58-59. Ewes, good and choice 2-4 years old to start lambing in March $45-58.50 Broken mouth ewes for March lambing $38 per head. Slaughter ewes, ut and good 113-160 lbs $20-24; cull $12.50-20

HOGS
CENTENNIAL LIVESTOCK AUCTION
Fort Collins, Colo., Jan. 7

265 head received: Hogs, barrows, and gilts 220-227 lbs $38-40.35; 255-315 lbs $37.75-38.75. Slaughter sows, 300-765 lbs. $34.50-37.75 Slaughter boars, 350-730 lbs. $30-31.75.

—Compiled by VIRGINIA THOMSON

Product for fly control wins "special status"

Ectiban insecticide, a product designed to control flies in and around poultry and livestock premises, has been granted 24(c) Special Local Need registrations in the States of Illinois, Kansas, and Oklahoma.

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Winter Livestock Auction Co. • LaJunta, Colorado

40 Lots
30 Coming 2-year-old registered bulls. Developed on the range, weighing up to 1400 lbs. Some excellent herd bull prospects.
10 Bred, registered heifers to start calving in March. Performance records on display prior to the sale.

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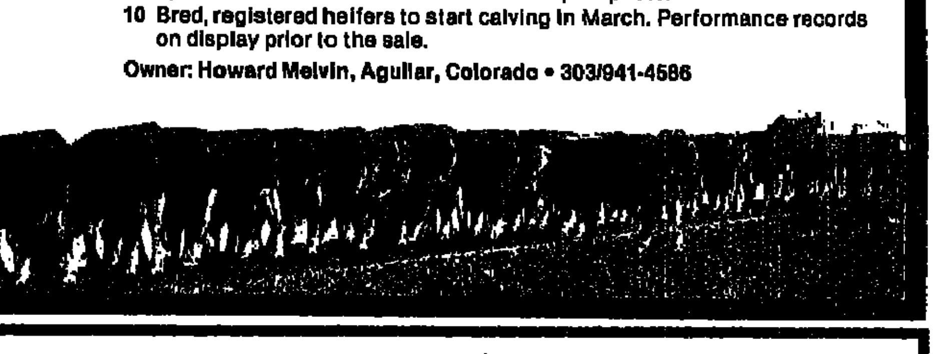

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Texas Select Bull Sale
19 of Texas Top Hereford Bull Prospects

Commercial Hereford Heifer Sale
500 Quality Bred & Open Commercial Hereford Heifers

Southwestern Exposition Sale Barn
Hiefer Show 8 a.m. • Sale 1 p.m. • Bull Sale 3 p.m.

Bulls from these top Herds:
Weldon Edwards, Clyde; Granite Hills Hereford Ranch, Llano; B&C Cattle Co., Miami; V Bar Ranch, Stanton; Harry Born, Follett; Leroy Born, Follett; W. Perry Bolin, McKinney; Bobby Wood, Groom; Van Winkle Ranch, Buffalo; Lee Campbell Ranch, Dublin; Barber Ranch, Channing; Henke's Triple H Ranch, Fredericksburg; Jackson Bros., Abilene; Timmons Herefords, Weatherford; Ray Murphy, Brownsville; Valle Verde Ranch, Jonesboro; J.R. Parisher, Cherokee.

Heifers consigned by:
Coates Ranch Co., Big Lake; Coldwater Cattle Co., Amarillo; MO Cattle Co., Albany; M. Sansom Cattle Co., Ft. Worth; Swen R. Swenson Cattle Co., Stamford; Richard Windham, Baird; Paul Dauer, Panhandle; Double U Hereford Ranch, Post; Edgar Hutcheson, Paint Rock; Latham Ranch, Dalhart; L.C. McDonald & Sons, Sterling City; J.A. Matthews Ranch Co., Albany; [illegible]n Parker, Dalhart; Summerour [illegible]s., Dalhart; J.C. Vineyard, Texas.

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Family man desires position of responsibility on cow/calf outfit. Experience, education and probation. Will Work. 801/583-6426.

MARRIED MAN: 40, wants position on ranch or feedlot. Life-long experience in all phases of cattle industry. References. 503/426-4042.

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RANCH MANAGER needs to relocate. 40-year-old family man, 8 years present location. Managing large corporate ranch. Excellent track record and the very best in references. Very conscientious and good with people. Prefer west Texas, New Mexico, or Colorado. Write Ad Dept. 515 c/o WLJ.

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Seeks riding job on range outfit. 28 years old, single, self starter, good experience with cattle and horses. Prefer working alone, year around out of remote camps. Can shoe and maintain own string. Write Ad Dept. 508 c/o WLJ.

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Management job, mature, dependable 37-year-old man with 20 years background in cow/calf and feedlots with experience to include pregnancy and herd veterinarian maintenance, etc.

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RELIABLE MAN seeking position on cattle or horse ranch. Expert shoeing and training. Ranch management experienced. References. Call: 801/571-2006; 801/581-1611.

RELIABLE, MARRIED man, 25, desires cattle ranch job in California 8 years experience. Includes A.I., pregnancy testing, practical vet and horse shoeing. Write Ad Dept. 519 c/o WLJ.

CHRISTIAN FAMILY wants a working manager or manager capability job. Experience in cow/calf and yearling operations. Small grain and hay, all types of equipment, knowledge of pump, windmill, etc. Can take responsibility, will relocate. Phone: 501/532-3195.

RANCH COUPLE: 30 and 26, both with B.S. in agriculture. Experienced in cow/calf and feedlot have worked in registered operations. 2 small children, husband has welding machine and mechanical experience. Write: Arne and Barb Moberg, Rt. 1, Park River, ND 58270 or call: 701/284-7476.

EXPERIENCED ranch manager, 37 years old, wants ranch to manage. Qualified in cow/calf, yearling and sheep. Know flood, pivot, row irrigation and farming. Also, experienced with heavy equipment and all types of machinery. Supervisory capabilities. Call: evenings, 605/374-2381

HELP WANTED 2

WANTED: Aggressive alfalfa farmer to farm 600 acres central Nevada irrigated farm. House and utilities included. Call: 702/237-5250

MANAGEMENT PROBLEMS?

Agricultural Business Services, Inc., offers professional farm and ranch management, tax and investment planning, appraisals, feasibility studies and assistance with long term loans. Professional individuals available for your agricultural investments and management needs. Members of American and Idaho Society of Farm Managers and Rural Appraisers.

Write or call for our brochure:

PHONE: 208/342-7206

2402 W. Jefferson, Boise, ID 83702

COUPLE OR COUPLE plus a cowboy to operate a small guest lodge in an isolated Idaho mountain ranch with commercial and registered cattle. Job requires sprinkler irrigation, haying, horse breaking, feeding with teams, lots of rough country riding, cooking, cleaning, public relations, guiding and boat operation. No schools. Applicant must be congenial, optimistic and ambitious. Nice home, utilities, salary, percentage of guest business. Plus run cows of your own. If you qualify for most of the above and can learn the rest. Send qualifications and job history to: Rocking M Cattle Company, Box 29, Weiser, ID 83672.

Create Interest
ADVERTISE

THE BEST DARN RANCH in Utah/Colorado needs a good person with plenty of cow savvy to ride herd on some WILD cows through beautiful canyon and mountain country. The ranch anticipates operating according to old time values, i.e. horse power instead of pickup power. Also, we need a farmer/irrigator/gardener to handle 500 river hay acres and initiate a self-sufficient food program. Applicants should be more interested in personal growth over financial rewards. Replies and resumes to: Mountain Island Ranch, Box 67, Glade Park, CO 81523.

TIME TO HIRE?

Do it right the first time with our Ag Recruiting Service. You're in the driver's seat—we supply the horsepower. We'll search, screen, provide detailed candidate information and arrange interviews with the best talent available. There's no obligation until you hire one of our candidates.

Let's talk business. Call: 303/221-2607.

WESTERN FARM COMPANIES
Ag Recruiting Division
352 Oak Lane
Fort Collins, Colorado 80524

HELP WANTED 2

BUCKAROOS: Single and married. Call Sheeley 701/578-1310.

WANTED: Responsible couple for all phases of mountain ranch work. Send resume and references to Ad Dept. 525 c/o WLJ.

COW/CALF MAN MARRIED. Must be experienced and reliable. References required. Central California. Write Ad Dept. 520 c/o WLJ.

COOK. Would consider couple. Western Nebraska ranch. Mature responsible. References required. No school. Write Ad Dept. 524 c/o WLJ.

HERDSMAN: Permanent, must have initiative with care of animals, welding, general ranch maintenance. Self starter. References and resume. Call: 303/658-4600.

EXECUTIVE DIRECTOR

For MARIN AGRICULTURAL LAND TRUST to design and implement innovative program for preservation of ag. land. Address inquiries to: Box 809, Point Reyes Station, CA 94956.

EXPERIENCED mature, family man to operate 5 pivot, 600 acre alfalfa project. Housing, school bus. Profit incentive for a producer. Send resume and references to: P O Box 186, Wells, NV 89835.

FARMER FOR WYOMING mountain cattle ranch. Complete knowledge of flood irrigation, lamb preparation, small grain and hay production. Send resume and references to: TA Ranch, Box 399, Saratoga, WY 82331 or call: 307/326-5436 or 307/856-6277.

FARM FOREMAN

For Idaho mountain ranch. Must be experienced in circle irrigation and mountain flood. Send resume to:

NOYES FEEDYARD
Box 13A
Orleans, NE 68968

RESPONSIBLE, retired couple for small, southern Oregon cattle ranch. Farm mechanic, summer haying, winter feeding. Comfortable home, garden area, utilities plus salary to supplement retirement income. References exchanged. Box 559, Eagle Point, OR 97524.

WHEN FIGURING the cost of your ad, count each initial and abbreviation as one word.

EXPERIENCED, working foreman, cow/calf, yearling operation, 2,000 acres. Start February. Excellent opportunity for dependable, self starter with initiative, interested in permanent position with a future. Needs to plan and assume responsibility, maintain equipment, some farming (preferred) and general ranch work. New, 2 bedroom, 2 bath mobile home, beautiful country. Excellent salary and benefits. Resume/references to: M. Crenin, P.O. Box 901, Dublin, CA 94568. 415/582-2254.

HERDSMAN/FOREMAN for long established 600 acre, 200 head, purebred Angus cattle operation located in the Bluegrass region of central Kentucky. Job includes handling A.I., harvesting of hay, corn and silage. No educational requirements but experience helpful. Very nice home, garden and beef provided in addition to salary. Excellent opportunity for ranch hand with some experience who wants to advance. Respond to: C.E. Smith, Jr., P.O. Box 457, Frankfort, KY 40602. 502/223-7856 or 695-1726.

HELP WANTED 2

NEED DEPENDABLE, honest man with good mechanical ability to run building and maintenance operations for large, spread out Nevada cattle ranch. Salary open. Home, utilities furnished. Phone 702/237-5259, evenings.

NEED MATURE, midded aged couple for ranch work in northeastern New Mexico. Wife to cook for crew. Husband to be general handyman. All modern conveniences. Nice working conditions. Write Ad Dept 528 c/o WLJ.

DEPENDABLE individual for family run ranch. Can use general ranch or household help. Written references required. Good house, utilities and salary. ZR Hereford Ranch, P O. Box 0, Santa Rosa, NM 88435. Phone 505/472-5141

RANCH SHOP FOREMAN

For large cow, hay and grain ranch in the northwest. Must know cattle and all types of haying equipment. Also, handle shop equipment and records. Good salary, house and utilities. Write Ad Dept. 523 c/o WLJ.

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WINDMILLS FOR SALE! Lower your electric bill by up to 50% and more! Dealers needed also for America's best, new windmill "Eagle #1"!! "Free Brochure." (Toll free, 800/431-2353, Op. 132) American Wholesale Windmills, Box 261, Stone Mountain, GA 30086.

CUSTOM SERVICE 2B

WANTED: pasture fence construction. Reasonable rates. Call: 316/376-4720.

Specializing in backgrounding calves and custom feeding. Buy your calves now and have them ready for grass when it comes. Located in central California just off Interstate 5, above the fog.

TRI J CATTLE CO.
PHONE: 408/628-3243

HEIFERS CALVED: Let us calve your heifers. New facilities. 10 cents per day plus feed and medicine plus $25 per live calf. Consulting veterinarian. Sand Arroyo Ranch, Springfield, CO 81073. Phone: 303/523-4444.

ADVERTISE

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CUSTOM FEEDLOT: Background or finish your cattle, custom rations.

Cattle buying and selling services as well. Breeders or fine, registered Simmentals. Let us serve your livestock needs.

Pasco, Washington
PHONE: 509/545-9149

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BRAND FOR SALE
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SEMEN 4

Basolo Purebloed
Beefalo Semen
$2.00 per Ampule
Purchase direct from the developer.
Bud Basolo
P.O. Box 4267
Burlingame, CA 94010
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CATTLE 5

100
REGISTERED ANGUS BRED HEIFERS

Coming 2-year-olds. Sired by CSU Rito 4114, Emulous 1701 of SAR, Marshall Pride 4956 SAR and other top performance sires bred to CAB Traveler 23-4, 850,000 bull. Marshall Pride 4956 SAR to start calving February 7th. Half sisters to the 200 bulls that averaged $2,518 in December 4th sale.

SITZ ANGUS RANCH
Harrison, Montana
Bob Sitz
PHONE: 406/695-2360

CATTLE 5

150 BLACK and Black belted face calves. Call: 918/446-2056.

50 PAIR

Registered horned Herefords. 11 bred heifers. 2 herd bulls. Quality cows with popular pedigrees. Priced to sell.

CALL: 307/547-3361

BULLS: Coming 2, black Chianina Limousin. Maine-Anjou. Priced right. 303/226-1130

The Classified Corral—Your dependable, reliable source of information as to what is being sold or what is for sale.

HEREFORD BULLS

For sale at private treaty. Big, ready to work. One or a semi-load. Our own growthy, musculer, easy calving bloodlines. Heifers all sold to repeat buying, registered Hereford breeder. Phone: collect, 308/985-4473.

ESTERMANN HEREFORDS
Wellfleet, NE 69170

EIGHT

3/4 Percentage Chiangus bulls. Make inquiries to Steve Stanley, Manager.

VALIANT FARMS
12450 Lime Kiln Rd.
Grass Valley, CA 95945
PHONE: 916/268-0298

REGISTERED POLLED HEREFORDS

Dispersion at private treaty. 32 bred cows, 7 replacement heifers, 6 calves, 1 herd sire. Make inquiries to Steve Stanley, Manager.

VALIANT FARMS
12450 Lime Kiln Rd.
Grass Valley, CA 95945
PHONE: 916/268-0298

20 HEAD registered Red Angus cows. Mostly Chief breeding. Most are A.I. bred to RCN Dynamo 614 and PBC 373 D0202 will start calving February 10th. Box Wilcox, Continental West Angus, P.O. Box 1383, Durango, CO 81301. Call: 303/247-1326.

Want To Raise Club Calves?

Most efficient feeders or top producing females. Come to the ranch and see our bulls: Simmental (some Polled), Limousin (red or black), Maine-Anjou (red or black).

Five champions and reserve champions in recent feed tests.

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Madera, California
PHONE: 209/673-1153

POLLED HEREFORD BULLS

One, 3-year-old herd sire. Four, coming 2-year-old bulls. Four bull calves. 400 to 700 pounds. Excellent quality. Priced reasonable. JD Pelfler Herefords, Winton, CA 95388. Call: 209/358-5152.

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45 Coming 3-Year-Old Bulls
Manso Bloodline
Some Registered
All Top Quality
Near Texarkana
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HEREFORD BULLS

20, Two-year-olds, and 25 yearlings. If you need pounds, check these bulls out. One ranch, using our bulls for the past 8 years, reports 900 pound yearling steers for the last 3 years. They feed no grain just winter hay, summer grass and good bulls.

ELITE HEREFORD RANCH
Encampment, Wyoming
PHONE: 307/327-5558

CATTLE 5

25 REGISTERED Red Angus bred cows. Pregnancy tested. Call: 303/688-5969.

ANGUS BULL: Good, 2-year son of Rito 149. Priced right. White Gate Ranch, 415/239-5289.

30 ANGUS BULLS

Long yearlings and coming 2's. Phone: 209/665-3407, evenings.

BRED COWS

90 Head of 3-year-old Hereford cows bred to Hereford bulls. Pregnancy tested to calve the first of March.

CALL: 307/547-3361

Charolais Bulls and Females

Purebred, Horned and Polled. Performance Tested. Delivered Anywhere.

RAIL CANYON RANCH
Paul Downey
Box 868, Adin, CA 96005
PHONE: 916/299-3475

WANTED: Up to 100, 3 to 4-year-old, spring calving cows. Hereford, Angus, Brangus or Black Baldy. Bred to Angus or Brangus. Must have all shots. 916/527-3620.

ZR—COX
Hereford Sale
65 Mountain Ready Bulls
Saturday, March 14th, 1:00 p.m.
Arkie Kiehne, Auctioneer
ZR HEREFORD RANCH
PHONE: 505/472-5141
Santa Rosa, New Mexico
JAY COX RANCH
PHONE: 505/894-2570
Winston, New Mexico

40, 2-YEAR-OLD Brangus bulls. 20 yearling Brangus bulls. 25, 2-year-old Brangus heifers. 15 yearling Brangus heifers. 8, 4-year-old, registered Angus cows, calving now. Bred to registered Brahman bulls. Dale O'Castle Company, 209/667-1562 or 805/489-9152.

THE BISONSMITH

BUFFALO CALVES FOR SALE
Ron & Patty Smith
12498 Hwy. 59
Yuma, CO 80759
PHONE: 303/848-2479

15 HEAD of 2 to 4 year-old Rito bred registered Angus cows sired by Rito (149) and ABS's (Pioneer) A.I. bred to Ankonian Dynamo and Sharbrook Shoshone to start calving February 10th. Box Wilcox, Continental West Angus, P.O. Box 1383, Durango, CO 81301. Call: 303/247-1326.

FOR SALE

Registered Black Angus

50, Performance tested, coming 2-year-old bulls. Top pedigrees, low birth weights, raised on Rocky Mountain side. Good feet and legs.

50, Bred cows for spring calves. Bred to outstanding sires.

50, Bred heifers, large framed. Synchronized to calve together.

15 Fall calving cows with calves at side.

75, Heifer calves. Top replacement quality.

All priced to sell. Top Bloodlines.

Free Delivery

For 15 head (cows or bulls) or more.

PHONE: 208/267-5264

FOR SALE: 30, top yearling Charolais heifers. Percentage and purebred. Beugeney, Abraham and Johnny Cake Algar Breeding. CHV dehorned and have had all shots. Also purebred bulls. Big Creek Charolais. William Hallinger, WaKeeney, KS 67672. Phone: 913/743-2389.

CATTLE 5

Union County Livestock Assn.
SPECIAL FEEDER and BRED HEIFER SALE
January 26, 1981 • 1 p.m.
LaGrande Livestock
LAGRANDE, OREGON
Over 1,500 Head Expected

700 to 800 head, 400-500 lb. weaned calves, 700 to 800, 500-700 lb. feeder cattle. Plus 200 choice bred heifers, bangs vaccinated. All consignments are fresh country cattle.

LAGRANDE LIVESTOCK
PHONE: 503/963-2158
John B. Kirby, 503/523-4056
Dustin Schubert, 503/562-5861

CATTLE 5

SIMMENTAL BULLS & COWS

All ages, some Polled. *Performance tested.*

Yankee Slough Simmental
PHONE: 916/645-1920

WHEN SENDING IN your ad, please include your Zip Code and Area Code if they are to appear in the ad.

SIMMENTAL BULLS
For Sale

Best selection ever. Bulls located in Texas and Wyoming. Call today.

Tom Risinger
512/762-3695

25 SERVICEAGE Angus bulls. Bernard Wehinger, Rt. 2, Box 75, Vale, OR 97918. Phone: 503/473-2040

FOR SALE

100 Purebred Angus bulls. Also a fine group of 75, unregistered, purebred Angus heifers, pregnancy examined safe in calf.

FREEMAN ANGUS RANCH
Baker, Oregon

REGISTERED HEREFORD bulls. One, 3-year-old, three, 2-year-olds. McCesry Hereford Ranch, Elk Grove, California. 916/685-3194, evenings.

Performance Bred Angus
Bulls, Pairs, Bred Cows
Bred and Open Heifers
David & Danny Medeiros
PHONE: 209/632-6015
or 868-0759
Turlock, California

FOR SALE

Registered Longhorn Bulls

Be kind to yourself and your first calf heifers.

CARSON RIVER RANCH
Silver Springs, Nevada
PHONE: 702/577-2730
(1 hour from Reno)

POLLED AND HORNED SHORTHORN BULLS

2-year-olds
Semen tested
Ready to work

COBB STOCK FARM
PHONE: 209/439-1364
or 439-2583

200 PERCENTAGE and purebred Simmental females for sale. Prickly Pear Simmental Ranch, Don Burnham, 2515 Canyon Ferry Rd., Helena, MT 59601. Phone: 406/442-4702.

CATTLE FOR SALE

Beefmaster bulls, large inventory of calves, yearlings and 2-year-olds available.

SNOWFLAKE BEEFMASTERS
Star Rt. 1, Box 5120
Snowflake, AZ 85937
PHONE: 602/536-7115
or 602/536-7375

ANGUS BULLS

15 bulls, 18 months old, 11, 2's and 8, 2½ to 3. All pasture raised out of A.I. sires. Also a selection of quality females.

Deavers Registered Angus
Rt. 4, Box 4598
Orland, CA 95963
PHONE: 916/865-3053
After 7 p.m.

FISCHER RANCH
Virginia Dale, Colorado
Wellington, Colorado

Excellent, growthy, percentage Simmental range bulls available at private treaty. Bulls available from Hereford, Angus, Black Baldie and part Charolais base cows.

Troy Belyeu, Foreman
PHONE: 303/568-3895

ANGUS BULLS

Registered yearlings and 2-year-olds. Production and semen tested. Contact: Dick Montague, Sunny Brook Ranch, Paso Robles, California. 805/238-0663.

CATTLE 5

REPLACEMENT heifers Brucellosis vaccinated, guaranteed open. Out of big Angus stock. 415/967-3073.

CHARBRAY

Mountain Raised Bulls
Semen Also Available

SCHAEFER CATTLE CO.
Ernie, 805/822-3487
or 854-2065
Keene, CA 93531

20 PERCENTAGE, Simmental bulls 3/8-7/8, one, 3 years, you pick. $2,000. 503/932-4455; 575-1597. Mt. Vernon, Oregon.

NEVADA'S BEST...

Mountain raised feeder steers, 375# to 650#, vaccinated, preconditioned. No phone: Star Rt., Box 52, Alamo, NV 89001. Give best time to call.

POLLED HEREFORDS

8 Short yearling bulls. Grand sons of BT CL Domino 15G. 916/265-1610. Grass Valley, California.

HORNED HEREFORD BULLS

Standard and L1 breeding.

HOY HEREFORDS
Weed, California
PHONE: 916/938-2110
916/938-2145

FOR SALE: 6, young, halfblood, Longhorn cows. Flint Hills Longhorn Ranch, Rt. 3, El Dorado, KS 67042. Phone: 316/735-4283 or 316/321-5016.

REGISTERED

Shorthorn bulls and females 100% beef Shorthorn.

LINDCREST RANCH
Harold & John Preston
Rt. 1 Box 240
Warden, WA 98857
PHONE: 509/349-2882

CHAROLAIS BULLS: 2's, yearlings and calves. Polled and horned. Also, a few select heifers. Sun Ranch Charolais. Phone: Riverton, Wyoming. 307/856-6151.

500

Thin number 1 and 2 Mexican and native crossbred and Brangus calves. All weaned and processed over 60 days. 80 choice heifer calves and 200 Hereford crossbred cow calving now.

CALL: 209/688-4598
or 762-4827

BLIND BOX ADVERTISERS: Display ads, include $2.00 PER INSERTION for cost of forwarding replies.

Easy Calving—Fast Growing

CHAROLAIS

Stop by and inspect our pens of Avignon and Millers Courage 783 bulls at the National Western Stock Show or at the ranch anytime.

Klinglesmith's LK Ranch
Meeker, CO 81641
PHONE: 303/878-4858

BRAHMAN'S

Registered
67 Mature Cows
Manso Bloodline
Calve In Spring
Near Texarkana
501/772-7675
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FERGUSON CATTLE CO.

CATTLE 5

BOX BRAHMAN RANCH

Registered Gray Brahmans, Gentle, Range Raised.

Rt. 1, Box 9
Carrizo Springs, TX 78834
PHONE: 512/876-2777

FOR SALE 6, young halfblood, Longhorn cows. Flinthill Longhorn Ranch, El Dorado, Kansas. Call 316/735-4283 or 321-5016.

T TRIANGLE LIMOUSIN

Annual range bull sale
Miles City Livestock Ctr.
Miles City, Montana
40 Two-Year-Olds
406/232-1790—Miles City
406/683-2677—Dillon

REGISTERED Angus bulls. 21 months, semen tested. $1,000 to $1,200. 415/455-8252 or 415/447-8470, evenings.

REGISTERED ANGUS BULLS

10 Bulls, 1 to 2 years old. Bloodline is out of Great Northern and Ankonian Dynamo. Also Marshall Legend.

COLD CREEK RANCH
PHONE: 916/459-3288

SERVICE AGE Simmental or Polled Hereford bulls for sale or rent. ¾ blood females bred or open. Phone: 503/567-9035. Hermiston, Oregon.

LIMOUSIN BULLS

Big, Stout, service age, Registered Limousin. Purebred or percentage. Red or black.

KUSEL RANCH
Fort Cobb, Oklahoma
PHONE: 405/643-2884

DISPERSAL: Registered Red Angus. 65 head, private treaty. Many Dynamo's and Galenas. Pregnancy guaranteed. The Sampson Outfit. Rt. 1, Umatilla, OR 97882. 503/922-3167.

REGISTERED CHIANINA

FULLBLOOD to 3/8-7/8, coming 2-year bulls. Ready for heavy service. Semen tested. Few embryo transplant bull calves. Few percentage females.

PHONE: Shel
RANCHO IDEGO
213/540-7837
Ranch located near Baratow.

Brangus Feeder Stock

Steers and heifers weighing 475 pounds. Pre-conditioned. On maintenance ration, hay and grain pellets. Gaining well. Trucking available.

Contact: Ron Marshall
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HEREFORD BULLS for sale. Sons and grandsons of FHR Diamond Misch. 48. Contact: Smiling D Herefords. Dennis and Charolyn Bastian, Burns, Wyoming. 307/547-3361.

REGISTERED ANGUS BULLS, EMULOUS BREEDING

Also

ARABIAN AND HALF ARABIAN HORSES

Write or Call:

RANCHO DE SIERRA VISTA
Rt. 2, Box 21, Sapello, NM 87745
PHONE: 505/454-1188
Bob Cumiford, Foreman; Wm. L. Hutchison, Owner

Class Ads Really Work

FOR SALE: 230, 3-year-old cows. Hereford and black baldies. Bangs vaccinated. April first calving. Phone: 303/838-4452. Write: Box 216, Toponas, CO 80479.

POLLED HEREFORDS

Selling 3, young, registered, bred cows. All under 4 years old and one yearling bull. All cows pasture exposed. One cow is Big Sky Guy daughter. Other families, Spidel and Domino. Bulls sire is Beartooth's Wilgor Hercules 33H. Dam is Big Sky daughter.

CALL: 303/674-8040
after 6 p.m.

OPPORTUNITY

Visit Colorado's oldest Hereford herd. Bar Pipe sires. Bulls for sale. Call: Stew Witwer, Brown Palace Ranch 303/852-6943 for transportation. One hour from Denver. Witwer Herefords, 27401 WC Road 58½, Greeley, CO 80631.

CHEROKEE
SANTA GERTRUDIS

Outstanding bulls and females sell Denver Sale Barn. Center, 10 A.M., January 24th.

Rocky Mt. SG Assn.

Come and Visit

CHEROKEE RANCH
Sedalia, Colorado
Tweet Kimball, Owner
10 miles S. Denver—Hwy. 85
PH: 303/688-4600

CATTLE 5

LONGHORN BULLS FOR RENT for heifers or cows. HAP MAGEE, Danville, California 415/837-7228

America is bullish on
RED BRANGUS!

For More Information:

American Red Brangus Assoc.
Dept. WS, P.O. Box 1328
Austin, TX 78767
PHONE: 512/345-2625

SELLING BUFFALO and Scottish Highland cattle. Norman Pease, 48 Donald Drive, Orinda, CA 94563

POLLTANA HEREFORD RANCH

Polled Hereford
Production Sale
February 20, 1981
Billings
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50 Bulls • 50 Females

60 FIRST CALF, crossbred Angus and Hereford heifers. 800 lbs or more good flesh. Bred to Texas Longhorn bulls, start calving February 15th. $600 per head. Phone: 208/584-3523.

BRANGUS BULLS

50 Head, big, rugged, 2-year-olds. Ready to work.

R.G. Davis
Cottonwood, California
PHONE: 916/347-3604

FOR SALE: One hundred, registered, young, pregnant Charolais cows. These cows are from my foundation herd, all performance tested. Call: 402/893-2900.

FOR SALE: BRANGUS

THE ALL AMERICAN BREED

18 Head of our top heifers, approximate weight 480 lbs.

23 Head top bulls, approximate weight 580 to 700 lbs.

4 K BRANGUS RANCH
Smithfield, NE 68976
PHONE: 308/472-3289

SNOW SEASON IS HERE!

Now's the time to sell those broke, ready to go ... geldings!

HOLSTEIN BOYS

Good quality calves 215 to 500 pounds. Thin, good boned, healthy, fully vaccinated. Also black baldies and Herefords weighed and delivered on approval.

K-B CATTLE CO.
Milton, Kansas
PHONE: 316/456-2838

LONGHORN BULLS

We have a large selection of breeding age bulls and yearlings ready to work for you.

Call Us

L & L CATTLE COMPANY
Larry, George & Irene Bond
Fruitland, Idaho
Evenings, 208/452-4128

CATTLE 5

EMBRYO TRANSFERS

Your ranch or ours.
Realistic Fees.

Ronald E. Murray, DVM, MS
and
Eugene R. Borman, DVM, MS
PHONE: 916/961-8683

BEEFMASTER BULLS for sale. your pick, $1,500. Lavern Nelson, Rt 3, Goodland, KS 67735. Phone: 913/899-2935

COWS FOR SALE

800 Hereford, Black Baldie and Angus. All cows are young spring calves bred to Angus and Brangus bulls. 200 pairs.

Calls before 7:30 a.m.
or after 6:00 p.m.
208/934-8598

BRANGUS BULLS

WALDO DUROC boars, open and bred gilts. Phone: 402/683-5220 Waldo Farms, DeWitt, NE 68341

FOR SALE: One hundred, registered, young, pregnant Charolais cows. These cows are from my foundation herd, all performance tested. Call: 402/893-2900.

FOR SALE: BRANGUS

THE ALL AMERICAN BREED

18 Head of our top heifers, approximate weight 480 lbs.

23 Head top bulls, approximate weight 580 to 700 lbs.

4 K BRANGUS RANCH
Smithfield, NE 68976
PHONE: 308/472-3289

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Good quality calves 215 to 500 pounds. Thin, good boned, healthy, fully vaccinated. Also black baldies and Herefords weighed and delivered on approval.

K-B CATTLE CO.
Milton, Kansas
PHONE: 316/456-2838

LONGHORN BULLS

We have a large selection of breeding age bulls and yearlings ready to work for you.

Call Us

L & L CATTLE COMPANY
Larry, George & Irene Bond
Fruitland, Idaho
Evenings, 208/452-4128

HOGS 7

WALDO DUROC boars, open and bred gilts. Phone: 402/683-5220 Waldo Farms, DeWitt, NE 68341

CALIFORNIA ALL BREED SALE

Bred Gilts, Open Gilts, Boars
Fresno Fairgrounds, Fresno, California
January 29, 30, 31, 1981

Thursday, 6 p.m., placing of entries; Friday, 10 a.m., Swine Producers Education Program; pork barbeque at noon, annual banquet Smugglers Inn, 6:30, no host social hour, 8:30; dinner, 7:30; Saturday, 9:00 a.m., judging contest 4-H—FFA; sale at 12:30.

Contact: Sales Manager Ed Leal, Modesto Jr. College
PHONE: 209/526-2000 or 522-7016

HORSES, JACKS, MULES 8

FOR SALE: 1979 gelding, Sugar Bars breeding on top, Leo on bottom. 1980 stallion, full brother. Lon Morrow, RR 1, Novinger, MO 63559. 816/488-6845.

GELDING

9 Years old, registered and stands at 16 hands. This gentle and well mannered horse would make a good one for beginners. Priced to sell.

CALL:
Evenings, 406/859-3333

FOR SALE: Ranch raised Arabian horses. Sire Seyn (Fersayn) and Mirage bloodlines. Trained geldings, mares, broodmares and young stock. Judy Koester, Cando, ND 58324. Phone: 701/968-3568.

BEAUTIFUL, PROVEN show or ranch stallion for sale. Helter information, show in cutting and working cowhorse until injured. First crop in training now. Half brother to Topsy Bar Leader 7th, 1978 CRCHA-SSF. $3,000. Five Dot Land and Cattle Co., 916/257-2336.

Chicken Lips!

Well ... Just about anything can be found in WLJ's Classified Corral.

FOR SALE

Some more of those good, ranch raised horses. 8 head, 3-year-old, registered AQHA geldings. Out of working horse bloodline. Ridden 60 to 90 days. Also, a few, 2-year-old colts unstarted. And 40 head of yearling colts and fillies, halter broke.

Leonard Brooks
20 Miles east of Oakdale, California.
PHONE: 209/984-5548

BIG RUGGED

Registered Angus Bulls
Ready For Service
205 Day wt. average—686 lbs.
365 Day wt. average—1,090 lbs.
Also show quality Angus females
Ideal Junior Projects
GREENBRAE ANGUS
Rocklin, California
PHONE: 916/624-3975
or 624-4955

2-YEAR-OLD black stallion by Doc Melback. Winner of Hackamore at Cow Palace. Dam Jane request half sister to King Fritz. This colt is an outstanding individual. $5,000 firm. Doc Olenia filly out of King Fritz mare 2-years-old. 2-year-old Chestnut filly by Dry Doc out of a Mr. Gunsmoke mare. Will deliver. Call: 707/778-8464.

Consigned To
1981 Denver National Western Select Sale.
January 17th and 18th
JAY BEE BELL JACK
1978 Sorrel Stallion
Sire: Baron Bell
AQHA Champion Sire
Dam: Scooter Sal
Daughter of Two Eyed Jack
AQHA Champion Sire
This horse has been started in riding. Never shown. Definitely a stallion prospect.
Owned by:
Boyd Jones
PHONE: 402/225-4431

CATTLE 5

1918 1981
WILLSON SHORTHORNS

30 Polled Shorthorn Bulls for Sale Annually. We will deliver.

Reubens, ID 83548
PHONE: 208/924-6247
or 208/924-6583
BEEF • MILK • POLLED HEADS

GOATS and SHEEP 6

140 COLUMBIAN Cross Ewes with lambs for sale. 400 Columbian cross Ewes to Lamb February and March. All Ewes running ages. 702/463-4491.

Baaa.....?

Of course! What better place for sheep advertising—WLJ territory blankets nearly 80% of the nation's sheep producing market!

Rambouillet Ewe Lambs

750 Fine wooled, white face, Ewe lambs. To weigh approximately 100 pounds February 1st. Very good replacement. Cole Creek Sheep Company, John Nicolaysen. 307/234-7429 or 237-2093.

HOGS 7

CALIFORNIA ALL BREED SALE

Bred Gilts, Open Gilts, Boars
Fresno Fairgrounds, Fresno, California
January 29, 30, 31, 1981

Thursday, 6 p.m., placing of entries; Friday, 10 a.m., Swine Producers Education Program; pork barbeque at noon, annual banquet Smugglers Inn, 6:30, no host social hour, 8:30; dinner, 7:30; Saturday, 9:00 a.m., judging contest 4-H—FFA; sale at 12:30.

Contact: Sales Manager Ed Leal, Modesto Jr. College
PHONE: 209/526-2000 or 522-7016

HORSES, JACKS, MULES 8

HORSE UNHAPPY
OWNER UNHAPPY

Can't register. Now, register your special horse in The National Bronc Horse Assn. $6.00 fee and receive impressive registration certificate. Send $1.00 for application form. P.O. Box 300, Hollister, CA 95023.

HORSEMEN SUPPLIES 8A

WILL MAKE NEW harness or repair the old. Quality work at reasonable prices. Also, some used harness in good repair for sale. 308/538-2615.

HANDMADE SADDLES

Latest Ropes. Catalog Available. Cowboy Gear.

RALPH SHIMON CO.
1023 Rd. #9, S.R. Dept. WLJ
Powell, WY 82435
PHONE: 307/754-3358

DOGS 9

AUSTRALIAN KELPIE started and pups. Call: 801/793-5485. Box 254, Randolph, UT 84064.

WE HAVE THREE...

Started dogs entered in stock dog sale at the Red Bluff Bull Sale. For information and demonstration, call:

503/545-6357
or 503/545-6291

AUSTRALIAN KELPIES: Imports, unrelated lines. Pups, started dogs. Eye, bite, herding ability. 208/866-1558.

BLUEBERRY HILL, AKC

Australian Cattledogs
BEST OF 2 WORLDS!
8/Dec. 2: 2M-3F REDS
Sire: Working Homebred
Dam: Aust. Champion
Work or Show
Esther: 416/585-5198

AUSTRALIAN Cattle dogs. Blue and Red Heelers. Pups, stud service (red and blue). Dale Gilmore, Box 544, Olney, Texas. 817/564-5769.

Classified ads aren't an expense — they're an investment! Invest in classified advertising.

AUSTRALIAN SHEPHERD

Pups, older dogs, broodbitches. All guaranteed. ASCA and NSDR registrations. Top bloodlines. Rick Dill, Rt. 3, Brownfield, TX 79316. 806/755-2537.

CATTLE DOGS

AKC Registered Australians, foundation stock. Red speckled. Excellent guard and stock dogs. 2 females, 18 months old. 2 males, 6 weeks old.

AR-DON KENNELS
Box 821
Scappoose, OR 97056
PHONE: 503/543-2519

DOGS 9

[illegible]

HAY'S DAIRYLAND AUSSIES
Trained, working stockdogs. Australian Shepherds, Blue Heelers and Border Collies. Pups and started dogs also. Rt. 1, Box 212, Wolfe City, TX 75496. 214/496-2612. Will airfreight.

Dog-gone...
When you advertise in WLJ's Classified Corral.

AUCTIONEERS 10A

R.P. "Bob" McHugh
Livestock Auctioneer
Real Estate or ??
30 Years Experience
Auction Means Action
Have Plane Will Fly
Complete Sales Management
PHONE: 916/233-3419
or 233-9713, Mobil

LIVESTOCK WANTED 11

BRAHMAN CROSS and English bred stock cows. 602/268-0275 Bill Roer

WILL PAY PREMIUM for top quality, growthy, heifer calves. Angus, Hereford or AxH preferred. Call: 702/752-3794.

IF YOU HAVE good, sound, large framed, 1,000# plus, open, Charolais cross, Holstein cross or exotic cross cows, Rio Vista will pay you a premium. Truck load minimums only. Call today: 512/677-8014

APPRAISERS 13D

J. William Murphy & Associates
Consulting Appraisers
Rural Specialists
Condemnation—Estate Appraisals
Call Collect: 714/628-5517
5583 Riverside Dr., Chino, CA 91710

PACIFIC Farms and Ranches 13

60 ACRE ....
Irrigated ranch, custom home, 3 barns, shop, apartment, feed barn, tack room, fuel storage, 4 acre orchard, 4 irrigated pastures, well, pump house. Irrigation District water, pump back system, walnut trees. Write: W.G. Ranch, Rt. 1, Box 314B, Corning, CA 96021. $325,000, $100,000 down with interest only for 2 years.

ADVERTISE

RANCHES
1,150 Acres (Cattle) $885,000.00
120 Acres (Cattle) $215,000.00
1,800 Acres (Pasture Cattle) $325,000.00
300 Acres (Alfalfa) $395,000.00
725 Acres (Alfalfa) $1,166,000.00
100 Acres (Alfalfa) $310,000.00
170 Acres (Alfalfa) $358,000.00
R.P. "Bob" McHugh
Ranch Broker
201 West Street
Alturas, CA 96101
PHONE: 916/233-3419
or 233-9713, Mobil

GOOSE LAKE RANCH
Over 4,300 west coast acres consisting of: 1,500 riparian fronting Oregon's Goose Lake and 2,800 deeded, making up one of Oregon's finest working cattle ranches. 400 acres of alfalfa and wheat under wheel line irrigation. Additional 220 acres dry farm wheat, balance sub-irrigated pasture. Extensive water development and seeding recently completed. Good inventory of equipment included. 2 beautiful homes with outbuildings and corrals. $2,250,000. Terms available. Also available, 19,000 bushel capacity granary and 38 acres pasture in the Goose Lake area. Principals only. Exclusively listed by:
B & B REAL ESTATE
2042 Tully Rd., #17
Hughson, CA 95326

PACIFIC Farms and Ranches 13

8,300 Acre Cattle Ranch • $1,850,000
347 Acre Row Crop • $1,500,000
316 Acre Row Crop • $1,265,000
Please call for details on above ranches and other larger cattle ranches.
Al Pivetti
370 Fifth St., Hollister, CA 95023
PHONE: 408/637-5588

FOR EXCHANGE/SALE by owner 5 acres, 3 bedrooms, den level land, white fences, orchard 714/676-5157

BLIND BOX ADVERTISERS Display ads include $2.00 PER INSERTION for cost of forwarding replies

EASTERN OREGON RIVER RANCHES
Two ranches separated by one mile of government land on state highway 4 ways to divide to suit buyer. End up with 500 to 1,000 cow units or farming units with alfalfa (producing 5,000 tons/year), wheat (300 acres planted to Stephens) and pasture for smaller cow unit. Each ranch has 2 homes, barns, shops, corrals, scales and other excellent improvements. Total acreage approximately 5,500 acres including BLM. Priced from $1,250,000 to $3,250,000.
OWNER: 503/523-6620

1,000 ACRE EASTERN Oregon ranch 3 miles to town. Approximately 450 wheat land, balance good bunch grass 30 hp well. $350 an acre. Owner: 503/676-9833 Best terms.

FARMS/RANCHES Brokers Washington/Oregon. Peterson Properties, Inc., 509/529-3211; 509/525-3045. 318 West Main, Walla Walla, WA 99362.

KLAMATH COUNTY RANCH
2,000 Acres m/l 900 irrigated, 500 sprinkler irrigated, 400 flood, 4 wells, 2, three bedroom homes, excellent shop, 2 hay sheds, machinery shed, feedlot, located 18 miles east of Klamath Falls, Oregon. Excellent all weather airport, schools and service very convenient. Priced to sell at $1,200 per acre.
GREAT BASIN REAL ESTATE COMPANY
111 S. 4th St., Klamath Falls, OR 97601
Office: 503/883-3441
Bill Noonan, 884-7973, Evenings

CENTRAL OREGON RANCH
4 Live creeks, numerous springs and wells supply this 1,000 cow/calf ranch. 20,000 deeded acres, 200 hay land, 800 irrigated. Adjoins National Forest, grazing permits, some timber. 2 homes, barns, shops and sheds, irrigation and farming equipment. $2,700,000, terms.
Call: John Bennett
GOODWIN BROTHERS, INC., REALTORS
P.O. Box 475, Sisters, OR 97759
503/549-2931 or 549-9981
Call us for information on Oregon ranches, all sizes.

It's a One-Stop-Shop
WLJ CLASSIFIED CORRAL

PINE TREE REALTY
209/784-1000
65 West Olive
Porterville, CA 93257
In Northern California
Manager: Bo Lacque
916/865-5105
Office at the ranch—County Roads 20 and KK, Orland, CA 95963.

Create Interest!

80 ACRES: Scenic beauty, pines and meadow pasture. 10 acres irrigated hayland. 2 wells, sprinkler lines, septic tank included. This is a dandy buy. $74,500. Easy terms.

600 ACRES: Free water rights from Sprague River for 550 acres. Permanent pasture and hayland, room for more development. Good corrals. Excellent pine tree area for homesite. This is a high gain area, an excellent pasture ranch and priced right. Top duck and goose hunting. $595,000.

800 ACRES: Approximately 200 acres irrigated, free water, part alfalfa, part meadow. 460 acres m/l dryland crops. Spring fed lake with big rainbow trout. Highway frontage. Some good high ground for winter feeding and sheltered calving areas. Larger, older home, outbuildings and corrals. $475,000 with terms.

2,400 DEEDED ACRES: Borders U.S. Forest and BLM grazing permits. Free water from river running through ranch plus 2, high volume irrigating wells. Lots of water and approximately 250 acres more can be developed. Approximately 950 acres plus under gravity irrigation, most in improved pasture or hayland. Paved road, school bus, mail service. Newer, 4 bedroom ranch home, machine shed, shop, 3 barns, excellent working corrals and chutes. Ranch has scenic setting with many recreational amenities. Close to wilderness area, fine fishing, antelope, mule deer, duck and goose hunting. Ranch will handle 550 cow units. This is an honest operating ranch, will also handle 1,000 yearlings summer plus 300 cow units year around. A line of machinery is included. All this for $1,100,000. Some terms available.
HOLMAN REALTY, INC.
4729 S. 6th St.
Klamath Falls, OR 97601
PHONE: 503/884-1343

WORKING COW RANCHES

$440,000
Dude and cattle ranch. 128 acres, 57 acres under irrigation, 80' x 150' barn with enclosed arena. Box stalls along one side. Public lunch room and tack room. 60' x 60' pole hay barn, 80' x 24' shop. Neat, 2 bedroom home.

$875,000
Rogue River frontage, irrigation rights on 270 acres. Beautiful 2,800 sq. ft. home with in-ground pool. Big shade trees. Garage, storage sheds, mobile home 12' x 60'. 2, big hay barns with feed bunkers. Storing corrals and squeeze chutes. 372 total acres.

$495,000
280 Acres, 140 acres of grass and clover under flood irrigation in one almost level pasture, barn, shop, 4 bedroom home. Creek, feedyard.

$265,000
60 Acres of flood irrigation. State licensed slaughter house. Farrowing barn, finishing barn, hay barn, tight corrals with squeeze chutes. 4 bedroom home plus 1 bedroom apartment.

428 Acres
Barns are under good roofs, new pole corrals with Powder River Alley gates and squeeze chutes, nicely, remodeled ranch home. Ranch lies well, 355 acres of high producing hay and pasture under irrigation. One mile of paved country road frontage, close to Eagle Point.

$279,000
637 Acres, rolling oak and pine with about 100 acres of open meadows, 2 springs, 2 wells, neat, 2 bedroom home. 18 miles north of Medford.

$350,000
Farm equipment included in sale, Rogue River frontage, 37 plus acres of fertile land in 5 tax lots, under free irrigation. 1,620 sq. ft., 2 bedroom, 2 bath home, air conditioning, fireplace, Jenn-Air range, lots of living space, lots of built-ins. Assortment of fruit trees. This place has everything.

CASCADE Real Estate
Eagle Point, Oregon
PHONE: 503/826-3656
Home Phones: Bob, 482-1742; Phil, 826-4584; Don, 826-2753.

PACIFIC Farms and Ranches 13

BEND OREGON CATTLE RANCH
Run 500 Cows Year Around
DEEDED: Approximately 4,800 acres.
IRRIGATED: Approximately 370 acres. *Main Deschutes River/Canal flows through ranch.*
PERMIT: All private, long term, established history.
IMPROVEMENTS: Attractive, large, spacious, 4,000 ft. home, fireplace, tile roof. Smaller similar employee's home nearby.
SCHOOLS: Excellent Bend schools, including college, all sports, high scholastics, bus to door.
RECREATION: In the heart of fishing, hunting and skiing.
EQUIPMENT: Full line included.
TAXES: $3,900.
PRICE: $1,500,000. Terms to qualified buyer, 29% down balance to be arranged.

OREGON CATTLE RANCH
NORTHERN STEENS MOUNTAINS
(The Horseshoe "T" Ranch)
Capacity: Runs 1,000 Cows Year Around
DEEDED: Approximately 6,700 acres.
IRRIGATED: 700 Acres plus—More can be developed.
FREE WATER: Year around. 2 lakes on ranch. 80 developed ponds.
PERMITS: Private permit adjoins ranch.
IMPROVEMENTS: Beautiful, 3,000 foot plus owner's home, huge fireplace, double door slate entry, gracious center cook kitchen. Nice treed setting. Excellent employee's dwellings.
CORRALS-FEEDLOTS: *Good pens, railroad tie and 2 x 8 construction. 500 head feedlot, concrete bunks,* Murphy Scales.
SCHOOLS: Good school facilities, all sports, high scholastics.
HUNTING AND FISHING: Trout, birds, mule deer in abundance.
EQUIPMENT: Full line of equipment included.
PRICE: $2,250,000. Terms to qualified buyer.
This is one of the best ranches in one of the better areas of Oregon with excellent potential to increase capacity. Cattle available at private treaty.

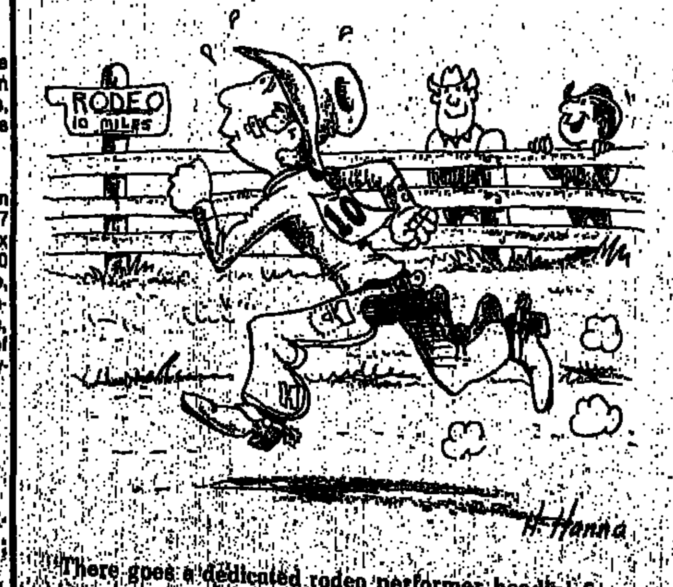
EASTERN OREGON CATTLE RANCH
(The Turnbull Pearl Ranch)
DEEDED: Approximately 8,000 acres.
IRRIGATED: Approximately 1,000 acres.
FREE WATER: Source of water located on ranch.
PERMIT: Private permit adjoins ranch.
CAPACITY: Runs 500 cows year around. Good potential for increase.
PRICE: $1,200,000, terms to qualified buyer.

CATTLE AND HAY RANCH
Bend, Oregon
DEEDED: Approximately 486 acres.
IRRIGATED: Approximately 85.
PERMIT: 100 Pair (can be increased).
HAY: Puts up 350 ton.
IMPROVEMENTS: 3 bedroom house, fireplace, center cook kitchen, partially unfinished. Bunkhouse, corrals, shop and barn.
SCHOOLS: Bend, schools.
RECREATION: Best fishing, hunting, skiing.
TAXES: $900 per year.
PRICE: $450,000, 29% down. Balance to be arranged.

Call or Write: DICK ELLIOTT
ARNIE SWARENS TOWN & COUNTRY REALTY
P.O. Box 587 • Bend, Oregon 97701
PH: 503/382-3333 • 503/382-3872, Eves.

RANCHES FOR SALE
LOCATED SOUTHEASTERN WASHINGTON
1. 4,500 Acres deeded, 40,000 acres leased, long term dryland cattle ranch wells and springs. $550,000.
2. 320 Acres undeveloped orchard or grape land or other crops. $320,000.
3. 200 Acres all in alfalfa, 8-10 ton could be orchard. $350,000.
4. 440 Acres irrigated, early potatoes. 1980 free water. $528,000.
5. 380 Acres irrigated hay and grain. 1980 long term development lease. $125,000.
6. 1,200 Acres cattle and hay ranch, sub-irrigated and circles. Free water. $780,000.
7. 2,500 Acre cattle ranch, main headquarters, 3, large streams, feedlot, two, 3 bedroom homes, office, corrals. Show place along highway. *½ ton feeding area. Free water. $2,850,000.*
8. 90 Acres undeveloped. Irrigation water available. 1 bedroom house. $63,000.
9. 160 Acre trailer sight, potential plated and ready. 75% developed. $160,000.
10. 250 Acre irrigated row crop land, #1 and #2 soils, BK 46 Columbia Basin project. $625,000.
11. 160 Acres. F SOLD. $400,000.
12. 75 Acres irrigated in city limits. Ready for development, shopping center and etc. $750,000.

All 12 Farms Connect.
Private Owners Sale.
Contact: Box 492, Othello, WA 99344
PHONE: 509/488-5108; 488-2395; 488-9747



"There goes a dedicated rodeo performer headin' for his next rodeo—broke—but dedicated!!"

STOCK RANCH
260 Acres, 75 acres irrigated with free water, balance hill pasture with oak trees. 2 homes and 3 barns. Walking distance to Flournoy store, post office and school. 13 miles west of Corning, California on paved road. Price: $350,000. Retire here.
RAY COX, Realtor
"Your Land Man"
PHONE: 916/833-5560
"Anytime"

THE TIME IS HERE TO GO MAD
Find all the details regarding MAD above the *Classified Corral's* coupon.

SECLUDED RANCH
1,900 Acres, m/l, approximately half developed in alfalfa, grass or grain. Other half could be developed. 5 irrigation wells with wheel lines and pivot. 2 mobile homes, bunk house, 10,000# stock scales, corrals.
Robert Utley—Broker
Terry Utley—Broker
CALL:
FAVELL-UTLEY, CORP.
503/947-2161
Carroll Flick
503/947-4438
Evenings

CATTLEMEN
2,386 Acre ranch: alfalfa, permanent pasture, sump pump, ponds, hay barn, working corrals, livestock scale, beautiful custom, ranch style home. Fenced and cross fenced. Approximately 2 miles of road frontage.

80 ACRES
Ideal dairy potential. Three, 80 acre parcels. Super terms.
ROSE MARIE REALTY
100 N. Cherokee Ln.
Lodi, CA 95240
PHONE: 209/334-1642

PACIFIC Farms and Ranches 13

140 ACRE RANCH for sale or lease Redding California area. Mobile home, farrowing house, many new buildings. Suitable for pigs or calves. Reasonable terms 415/883-3363

Hugh F. McNamer
Ranch Buyer
Acquisitions, appraisals, exchanges, brokerage.
Box 1073
Pendleton, OR 97801
PHONE: 503/276-2806

PACIFIC HORSE CENTER
Sacramento, California Equestrian Horse Center three, 3 month college accredited resident courses, 7 buildings totaling 49,000 sq. ft. 31 acres all personal and real property. $1,195,000.
For Brochure:
JIM CLARK REALTY
9013 Grant Line Rd.
Elk Grove, CA 95624
PHONE: 916/687-6151

BLIND BOX ADVERTISERS: Display ads, include $2.00 PER INSERTION for cost of forwarding replies.

WHEN CONSIDERING selling or exchanging your ranch in central or northern California, contact: Chester A. Mallory, Century 21, Cloverland Realty Co., Inc., 389 W. F St., Oakdale, CA 95361. Phone: 209/847-1731.

SOUTHERN OREGON
Ranches, Farms and Recreational Property.
More information on request.
ROOKSTOOL-HANSEN
Real Estate Co.
4747 S. 6th St., Suite A
Klamath Falls, OR 97601
PHONE: 503/883-3781

EASTERN OREGON RANCH
600 Acres with 500 acres assigned water plus irrigation well. 8 wheel lines, hand sets. 4 bedroom home, barn, corrals, etc. $600,000 on contract or cash out.
CALL: 503/382-7325
OR WRITE:
OREGON RANCH REALTY
2640 NE 8th
Bend, OR 97701

OREGON DESERT RANCH
Over 5,700 deeded acres, approximately 800 acres developed into hay and grain. 1,000 more acres to develop into hay, pasture or grain. 5 irrigation wells, pumps and wheel lines, corrals and other outbuildings, mobile home with built-on. BLM range permit for 1,430 AUM's. *7,300 acres of state land leased, some seeded to crested* wheat grass.
FAVELL-UTLEY, CORP.
PHONE: 503/947-2161
Call: Carroll Flick, 503/947-4438, evenings

COMPACT 480 ACRE PRODUCER
Approximately 100 acres alfalfa and 50 acres grain under wheels. Additional 320 acres flood irrigated pasture. River through ranch allows for cheap water. Good home and improvements. Presently selling 600 tons alfalfa, running 75 cows year around and put strong summer gain on 230 steers. A one family operation close to schools and shopping. Heart of trout fishing, duck and mule deer country. $600,000 includes wheel line system—owner financing to qualified buyer.
This and other ranches.
RANCH RESEARCH REALTY
P.O. Box Q, Klamath Falls, OR 97601
PHONE: 503/882-0544 or 503/882-6464

INTERMOUNTAIN Farms and Ranches 13

NEVADA CATTLE AND SHEEP RANCH
1,000 Cattle and 5,000 sheep unit. A combination of 2 historic ranches. Makes for one of Nevada's most economical livestock operations. 4,600 deeded acres, 3,000 plus gallons per minute continuous flowing spring. 240 acres excellent farm ground. High producing irrigated and sub-irrigated native meadows. Excellent improvements at headquarters. Full line of nearly new equipment. Lambing ground less than 20 miles from headquarters. 5,000 summer sheep permit in Ruby Mountains. Abundant sheep winter range. 750 cattle permit on BLM plus 120 head forest permit. Priced at $2,400,000 with terms to qualified buyer. Livestock available at market price. A real family ranch with all services available, including schools, electricity and phone service.
RANCHERS REALTY
P.O. Box 428, ELKO, NV 89801
PHONE: 702/738-4465
Evenings and weekends: 702/738-4462

Classified Ads Really Work . . .
Let Them Work For You!

HISTORIC CENTRAL NEVADA CATTLE RANCH
Located 80 miles southwest of Elko, Nevada and 32 miles north of Eureka, Nevada. In an ideal setting. Electricity, phone and school bus service. Excellent improvements, modern owners home plus ample living facilities for ranch hands. Combination modern, well equipped shop and equipment storage. New calving and horse barn. 3,000 gallons per minute continuous flowing warm water spring irrigates alfalfa, grain, and native meadow, 4,000 acres deeded land consisting of 240 acres cultivated. High producing irrigation meadows and balance in native grazing. BLM permit crested wheat and native range. 750 head May 1st to September. Capacity 750 mother cows plus 250 to 400 yearlings. An outstanding family ranch. Priced: $1,600,000 including a complete line of nearly new equipment. Cattle available at market price.
RANCHERS REALTY
419 Railroad St., P.O. Box 428, Elko, NV 89801
OFFICE: 702/738-4465
After hours, call: John Carpenter, 702/738-4462

BUY NEVADA RANCHES
PIONEER BROKERAGE
Realtor
Through Reliable Knowledge of the Industry
2,200 Head Outfit, priced right. Central Nevada ranch has thousands of acres grass meadow, good range and water rights. A going operation for 2.5 million including equipment. Cattle at market.
Run 4,000 steers on this good ranch. Has 4,500 acres deeded with meadows, water rights and grazing. Also has 2,000 head forest permit for summer. Priced to sell at 2.1 million.
Ranchers dream. 12,000 deeded at foot of mountain range with excellent water, nice meadows and good improvements. 1,500 head capacity. Run 50% inside. Priced at 2.5 million including equipment.
15,000 Deeded acres. 2,000 acres water right on Humboldt River, winter grazing permit for 700 head of cows. Huge farming potential. Priced at 2.5 million with super terms.
400 Head outfit. 1,400 acres with 2 good streams, nice improvements in beautiful setting. Asking price $910,000 including equipment.
We also have several good farms for sale.
Office: 702/423-6006
Contact: Don Bowman, 702/423-6196
or Joe Dahl, 423-6325
P.O. Box 1475, Fallon, NV 89406

INTERMOUNTAIN Farms and Ranches 13

580 ACRE FARM
Irrigated from Snake. 300 in hay. 40 in barley. Domestic, artesian well. 135 degrees F. $1,000/acre, low down, assume and terms, can be split or more available. 60 miles from Boise. Pat Russell, *Oreana, Rt., Murphy, ID 83650.*

Create Interest!

YEARSLEY REALTY
Offers The Best
In Farm, Ranches and Commercial Property
Call: Bill Yearsley
208/754-4720

COMPLETE HORSE FARM
For training, boarding, showing, roping and rodeo on 80 acres. 4 miles from Twin Falls. Indoor and Outdoor arena. 31 box stall, large hay barn, machine shed, 3 homes, 80 acres. Good hay. $560,000. Terms.
THORSON REALTY
Box 682, Twin Falls, ID 83301
PHONE: 208/734-4242; Evenings, 208/733-2291

DO YOU NEED ALFALFA PRODUCTION THIS YEAR?
We have it in northern Nevada. 960 acres, 840 irrigated via 4 wells (11,200 gpm total), 4 pivots and 2 trimatics. 4 mobile homes and a large shop. 2 swathers, 2 balers, 2 tractors and miscellaneous equipment included for only $1,302 per acre. ($1,250,000). Exchange only. Ask for our brochure.
LEQUIEU & LEQUIEU, INC.
Realtors
6408 South 6th St.
Klamath Falls, OR 97601
PHONE: 503/882-4469

Crank-up those profits
Let WLJ's Classified Corral get the momentum going—for the sales you want.

TERRIFIC DRYLAND FARM
And pasture outfit. Ample moisture, wonderful deep soil, beautiful location. 960 acres deeded, 160 state leased. Only $285,000 with easy down and good terms.
YEARSLEY REALTY
Call: Bill Yearsley
208/754-4720
Menan, ID 83434

NEW OFFICE!
Specializing in Farms, Ranches and Dairies.
Use both sellers and buyers.
Ken Nelson
K-BEE REALTY
270 N. 27th St.
Boise, ID 83702
PHONE: 208/342-6730, Anytime
Richard Reineke
PHONE: 208/495-2463, Res.
We want to be your realtors!

INTERMOUNTAIN Farms and Ranches 13

400 HEAD COW OUTFIT with year around grazing. Trail from summer to winter pastures. 2,050 acres deeded. $550,000. Owner will carry contract. Southeast Utah.
Landbrokers Exchange
801/283-4526; 801/374-9693

360 ACRES, $310,000. 800 ACRES, $960,000. 80 ACRE DAIRY, $325,000. 2,530 ACRES, $2,800,000. 3,025 ACRES, $4,950,000. 379 ACRES, hot well, $450,000. 960 ACRES, $1,500 an acre. 4,600 HEAD sheep ranch, $1,100,000. Sheep and cow combination, $3,800,000. 1,500 HEAD cow unit, $2,000,000. 1,200 COW outfit, $1,800,000. HOFER REAL ESTATE, Mountain Home, Idaho. Stan Scott, 208/587-8471, days; 208/587-5034, evenings.

CATTLE RANCH that will carry 600 animal units with feed to spare. Improvements in top condition. 3 homes and fruit trees on creek at headquarters. River and large reservoir provide excellent fishing. *Good mule deer and bird hunting. Mild winters,* early calving, good summer grass and water produces heavy weaning weights. This is one of the best ranches in the west. PRICE: $1,100,000 including trucks and farm machinery. TERMS: All cash or refinance.
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Bake Young Realty
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FOR SALE BY OWNER
NORTHEASTERN NEVADA
750 Pairs plus carry calves over to yearlings.
Approximately 4,000 acres deeded.
Approximately 2,000 acres irrigated with artesian water (no power bills).
Two, good homes, both with lawns and plenty of shade trees.
New, 100 x 60 machine shop, with airplane hangar in one corner.
New horse barn.
New calving barn and warehouse.
BLM permit for 750 pairs adjoins ranch deeded ground.
Fully stocked with one iron, native cattle available at market value.
Full line of equipment included in asking price of $1,600,000.
Interested principals only (no brokers) contact owner at: 702/769-0711.

MOUNTAIN Farms and Ranches 13

450 PAIR RANCH
Located at Lima, Montana, 4,355 deeded acres, nice 4 bedroom home, cheap water, low operating cost, year around operation. Call for complete details:
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or eves., 208/678-0910
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or 208/678-2840
David Price

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Energy-free, combination cattle and sheep ranch set in the most beautiful mountain valley imaginable. For some one looking for a really big operation with the potential for even greater development you must see to believe this ranch.
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SPECTACULAR MOUNTAIN VALLEY RANCH
Adjoining permits make this a "horse back ranch" handling 900 to 1,000 cow/calf or owner would consider partial sale. Lively mountain stream running length of ranch, furnishes abundant water and excellent fishing.
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SOUTHEASTERN WYOMING FARMS & RANCHES
1,250 Acre farm/ranch combination near Carpenter. 270 acres under center pivot irrigation, balance in grass. Good improvements.

813 Acre hay and sod farm north of Cheyenne. 567 acres are irrigated under 4 wells and center pivot sprinklers producing top quality alfalfa hay and blue grass sod. Shows outstanding cash flow plus depreciation. Owner financing.

2,160 Acre ranch north of Fort Laramie. Has 330 acres in wheat and 100 acres in dryland hay. Ideal place for 100 plus cows and/or horse operation.

3,400 Acre ranch at Tie Siding. 1,800 acres deeded, with balance in leases. 150 acres flood irrigated in native hay. Owner financing.

680 Acres near the mountains northwest of Cheyenne. Has 50 acres flood irrigated and older set of improvements.

910 Acre farm near Pine Bluffs. 100 acres are irrigated under siderolls with balance in wheat and pasture.

195 Acres of scenic building sites in the mountains between Cheyenne and Laramie. Owner financing.

400 Acres of wheat and grass and beautiful improvements close to Cheyenne. Has development possibilities.

Two large summer yearling operations that will run from 4,000 to 6,000 head. One could easily be converted to a cow/calf operation. Owner financing available.
DEAN REALTY
Farm & Ranch Department
2320 Dell Ranch Blvd., Cheyenne, WY 82001
PHONE: 307/632-6481
Hal Hanson, Associate Broker, 307/632-6183

Classified ads are good salesmen.

FOR SALE by owner: Approximately 31,680 acres. 7,740 deeded more or less. Balance is in state, private and BLM leases. *Carrying capacity of 1,100 head.* Approximately 1,200 irrigateable acres with good water rights. Sell on a contract, purchase price of $3,000,000. Ag Land and Livestock, Inc., Box 229, Winnett, MT 59087. 406/429-6661, Call evenings.

MOUNTAIN Farms and Ranches 13

MILES CITY RANCH
15,000 Acres, 70% deeded, 400 acres irrigated, 4 miles river frontage, 3, excellent homes, feedlot, scales, convenient to town. History of generating a good cash flow as a yearling operation. Will also work well as a purebred or commercial cow/calf operation.
$1,750,000. Terms.

MILL IRON RANCH
9,900 Acres, 85% deeded, over 500 acres irrigated. Lots of grass shelter and warm artesian water make this an excellent 500 head operation. Minerals included.
$1,175,000. Terms.

K & W RANCH
13,000 Acres, 78% deeded. Over 5 miles Yellowstone River frontage. Excellent grass, artesian water and fencing. Very economical operation. Capacity could be increased above the present 500 animal units with irrigation development.
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FARMLAND
5,760 Acres, 89% deeded. Approximately 1,000 acres now being farmed, another 2,000 acres can be broken. Soils are deep, loamy types and the area *averages over 11 inches moisture during growing season.* Excellent grass and stock water.
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- Ideal for the registered cattleman: 830 acres, good improvement. 700 acres irrigated. A good farm for today with a future of possible development.
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- Alfalfa hay farm, 1,000 plus acres, excellent water, beautiful setting overlooking river and shadowed by majestic mountains. Located east of Delta, Colorado.
- Executive retreat on 80 acres near Ouray, Colorado.

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Providing professional service for the agricultural producer and investor.
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MOUNTAIN Farms and Ranches 13

HIGHLY PRODUCTIVE
Cattle and hay ranch at foot of San Juans. Nice home, metal shop, great working corrals and calving sheds. Lighted horse arena. Excellent water rights. Would handle 300 cows year around.
CALL: 303/852-2988
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Monte Vista, CO 81144

In an energy conscious world, classified advertising is an effective way to get buyer and seller together.

140 ACRE cattle/horse ranch with unique, 4 bedroom ranch house, 41' x 42' horse barn and shed row. Small stream runs near house with trees, rolling hills, home is energy efficient with 2 woodburning Fisher Stoves, barn wood paneling. Additional acreage available for lease or sale. Airstrip 6 miles. Between Colorado Springs and Denver.
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520 Acres of tall, native grass. This seasonal range is enhanced with groves of aspen and pine. Private access. ONLY $130,000 with liberal owner financing.
40 Acres in the rolling sage country with seasonal access. Good spring. $11,500.
74 Acres near Blue Mesa Lake, part wooded, spring and utilities nearby. $50,000 with terms available.
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1,090 Acres with over 3 miles of trout streams, 300 acres irrigated hay meadow and good improvements. Truly a scenic mountain showplace.
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WESTERN COLORADO
160 Head ranch, 295 deeded acres and 27,000 acres public land. 189 irrigated acres with good water right. 126 head BLM and forest permit. Excellent climate and improvements.

For information on these 2, choice listings or other farm and ranch properties, call or write: Jim O'Neal, 303/243-0877.
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PHONE: 303/243-5100

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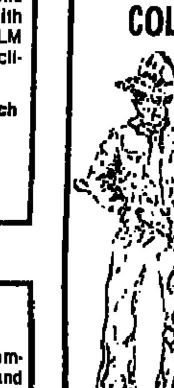

Any size: 60 to 6,000 acres. Western slope, trees, mountains, hunting with streams or rivers for fishing. Close to skiing. Eastern plains or foothills, dryland wheat or irrigation farms. No matter the size or type, if you want a ranch or farm let us know what you are looking for. If we don't have it we can help you find it.
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ANNOUNCING . . . NEW . . . FREE . . . 296 page SPRING catalog! Describes over 2,800 top values in 46 states.
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800-821-2599

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1,144 Acres deeded, 120 acres state lease, 710 acres water right. (All the water you can use all season long.) 610 acres cultivated, 175 acres circular sprinkler, shallow supplemental irrigation wells, raise any cash crops, feed or cattle, excellent wintering ranch, year around live creek, excellent buildings, feedlots, 3 miles to county seat town, school bus to door, excellent hunting and fishing, must be seen to be appreciated. For sale by owner.
DROUGHT PROOF RANCH/FARM
660 Acres deeded, 383 acres irrigated. Same qualifications as above.
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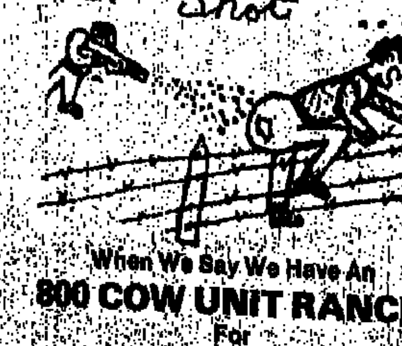
PHONE: 307/322-4771

CLOSING DATE—4:00 P.M. TUESDAY
. . . for issue mailed Friday and dated the following Monday.

IRRIGATED FARM
Over 1,500 acres irrigation (1,209 acres sprinkled, 309 acres pumped), 800 acres dryland crop, plus approximately 4,200 acres grass on 12 miles of river. All farm ground planted to winter wheat. Crop goes with sale, $1,800,000 with terms.
RANCH
25,000 Acre cow ranch, 14,300 acres deeded, 10,968 acres lease all in one block. Located east of Miles City on the Powder River. Carrying capacity of 800 to 1,000 pairs on the low cost operating unit. Priced to sell at $2,300,000 with terms.
GRAIN FARM
2,000 Acre farm ground, approximately 800 acres grass, all in one block. Located north of Roy, Montana with over 60,000 bushel grain storage. $700,000 with terms.
Many more farm and ranch listings available.
Contact:
EASTERN BROKERAGE SERVICE
Box 817, Miles City, MT 59301
PHONE: 406/232-3882



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Low interest rates too—about 9%
Call: 303/588-4879, Anytime
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PLAINS Farms and Ranches 13

NEBRASKA SANDHILLS: 6,400 acres north of Ogallala. $195 per acre. Century 21, Stec Real Estate, 103 East 10th, Ogallala, NE 69153. Phone: 308/284-6018.

8,463 ACRE RANCH FOR SALE
South of Broken Bow, Nebraska. All hardland native grass, with 484 acres creek bottom farm ground with gravity irrigation potential. Price; $485 per acre or reasonable offer. Being sold to close the Walter Gibbons Estate. Terms available. Largest hardland ranch in central Nebraska. All in one square tract.
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Make $150 to $175 per acre? Tired of mud, chopping ice, expensive machinery? Could cows recover as much as $150 per head? Fescue can contract at 26 cents. Yields of 300 to 500 lbs. of seed are common. Superior producers average 600 to 800 lbs.
100 ACRE farm with nice 2 bedroom home, 3 car garage, live water, 85% tillable, all in fescue.
280 ACRES, 200 plus acres mowland currently all in fescue. Nice, 2 bedroom home, 580 acres lease land adjoins. Will run 220 to 250 cows. Hay, machinery, and cattle can be acquired with this farm.
390 ACRES with beautiful brick home. All this land is open and well fenced on major highway. Truly a showplace.
400 ACRES, nice stucco, 3 bedroom home, over 300 acres open with over 125 in bottom. Abundance of water in springs, creeks and ponds.
Several farms from 500 to 2,000 acres, grass, row crop and combination.
WE HAVE CLIENTS WHO WILL EXCHANGE AND I WILL CO-BROKER.
PETERSON REAL ESTATE
3506 Rangeline
Joplin, MO 64801
Call Collect:
417/782-3002
Day or Night

PLAINS Farms and Ranches 13

300 COW UNIT PLACE. 530 acres bermuda. 7 pastures, excellent water, nice home. $750 per acre. Weatherford Real Estate, Buck McAdams, Antlers, OK 74523. 405/298-3786.

Put your advertising message in Western Livestock Journal

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NORTHWEST ARKANSAS
866 Acre Working Ranch
Excellent grass and farm land. Large spring. 4 bedroom ranch home, 2 bedroom tennant home. Large barns, excellent fencing. Call or write for free brochure.
OWNER FINANCING AVAILABLE!
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CANADIAN Farms and Ranches 13

11,454 ACRE RANCH, 7,540 acres have some irrigation. Priced at $2,600,000 US Money plus 3,914 acres can be leased with option to purchase. Phone: Harold Magnuson. 403/485-6015 or 403/792-2176, residence.

SOUTHWEST Farms and Ranches 13

ARIZONA MOUNTAIN ranch. Lots of water, lots of browse and grass. 40 sections forest. 100 acres deeded. $1,650 per cow unit 359 head permit. 602/632-7952.

San Francisco Valley Farm and Orchard in southwestern New Mexico. 64 acres well planned with 700 fruit and nut trees, vineyard, cropland, drip irrigation, new adobe home, outbuildings, farm equipment. $350,000 cash. HOLLIMON REALTY, Box 297, Glenwood, NM 88039, 505/539-2711.

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• 1½ Hours from Scottsdale
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• Equipment Included
PRICE: $1,000,000. Terms available
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NORTHEAST TEXAS
45 Inches Annual Rainfall
800 Acres all tillable. 1 mile from town, $895 per acre.
750 Acres ranch, metal corrals, 1 hay barn. $650 per acre, terms.
922 Acre farm 90% in cultivation. Frame home. $800 per acre, terms.
1,700 Acres could be excellent wheat and steer operation. $600 per acre with terms.
Other farms and ranches available.
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1850 Lamar Ave., Paris, TX 75460
PHONE: 214/785-7649
Charles S. Allen, Realtor

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17,630 Acre ranch, 340 cow unit, open rolling grass land. 7 wells and storage tank. Good improvements, good fences. Tremendous depreciation schedule. Elvis Worden—Listing Agent.
1,400 Cow units. $1,800,000, large assumable loan. The ranch is stocked with crossbred cows which can be bought separately. If you want to pay for the ranch with cattle, here is your chance. Pete Thompson—Listing Agent.
Pino Springs Ranch, 23 miles north of Santa Rosa, 33,205 acres all deeded, ½ of the minerals go. 10 windmills, 16 pipeline tubs, 16 dirt tanks, 1 spring, 2 bedroom home, shop, corrals, scales and loading chute. One of the top ranches in New Mexico. $100 per acre, currently running 1,450 yearlings. Pete Thompson—Listing Agent.
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Home: 505/257-9386

RANCHES For RENT or LEASE 14

FOR LEASE: 4, northern Nevada farms. 320 acres, 2,460 acres, 2,2?? acres, 2,000 acres. We are willing to lease small or large parcels on a long or short term basis. Areas include good water for alfalfa, potato or grain production with irrigation through center pivots, wheel lines, flood irrigation or underground mainline for solid set systems. One, 400,000 cwt potato warehouse available. Contact: Nevada First Corporation, Box N, Winnemucca, NV 89445, 702/623-2588.

RANCHES or PASTURE WANTED 15

WANTED: Winter pasture, 200 to 400 head. North Sacramento, Marysville area. 702/578-3347 or lease 1,000 to 3,000 acres.

WANTED: 75-100 head outfit in central or eastern Oregon. Prefer range operation. $60,000 cash down. Write Ad Dept. 526 c/o WLJ.

Put Your Advertising Message In Western Livestock Journal

WANTED: 500 to 1,000 acres irrigated pasture in Red Bluff, California area or bare land with available water suitable for irrigated pasture. Write Ad Dept. 518 c/o WLJ.

WANTED: to lease or lease with option to buy, a good, working, 200-400 cow ranch. Experienced, responsible ranch with excellent credit and personal references. W.L. Hall, 13156 North County Rd. 15, Wellington, CO 80549. 303/568-7509.

WANT TO PURCHASE approximately 2,000 tillable acres, wheat land in good rainfall area. Prefer Kansas or Oklahoma. Must have nice improvements. Will trade or sell excellent ranch; live stream, good water, some irrigation, new home, for same. Must show as a trade. Write Ad Dept. 527 c/o WLJ.

REAL ESTATE For TRADE 16

WESTERN ELEGANCE: 3 bedroom, 1 acre, Tucson, Arizona. $217,000 for 100 to 300 head ranch with deeded 1 section, little or no winter feeding. Call: Boots 602/298-1823. Century 21, Tanque Verde Real Estate.

PASTURES AVAILABLE 17

PASTURE AVAILABLE for 7,000 steers. 209/665-1562 or 805/489-9152.

DRYLAND PASTURE
To grow out heifers with or without supervision. Glotz Ranches, Fresno, 209/226-8178, days; 209/431-1656, evenings.

Ranchers, Farmers Businessmen
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EXCELLENT SUMMER pasture for 900 head yearlings, by month or gain. Partially irrigated, artesian water. Rotation pastures. Tom Corzine, Center, CO 81125. 303/754-2112.

FOR 1981-82: good summer range. Alfalfa, grass, hay with good water, shelter and good calving facilities. 500 to 800 pair. Would like a one year deal with possible renewal. Must have contract made by February 1st. P.O. Box 346, Rifle, CO 81650 or 303/625-5539.

NEVADA'S TOP . . .
Range for 50 cows or heifers. Grasses, white sage, some browse. Total management. $9.00 per head per month singles, $11.00/pairs. No phone. Star Rt., Box 52, Alamo, NV 89001. Give best time to call.

HAY, FEED, SEED 18

FOR SALE: Alfalfa delivered anywhere, semi-load. Buy now and save. Call: 308/784-2952.

OAT HAY and alfalfa hay for sale. Truck or trailer load lots. Ed Whitchurch, Phone: 707/725-2114.

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ALFALFA HAY
Alfalfa hay: 120 ton, good quality, clean, barn stored, located Paso Robles.
Office: 213/332-8548

HAY, FEED, SEED 18

1,000 TONS ALFALFA
Good green color, high protein no rain. Call: 916/398-4457.

COTTONSEED MEAL protein block with Selenium and Phosphorus. Stan Taylor, 503/947-4669.

850 TONS, good stock hay in Klamath County, Oregon. Can be fed on ranch or will feed. Call: 503/798-5962.

40 TONS OAT HAY, good color, high grain content. Reasonable price. 916/284-7228 or 714/495-4446.

Ranchers, Farmers Businessmen
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GET RESULTS

BUSINESS INVESTMENTS 19

EMBRYO TRANSFER partner wanted. Your ranch, our embryo transfers. Call Dr. Borman or Dr. Murray. 916/961-8683.

WANT TO WORK into a ranch or farm partnership. 31 years old, family, college degree, experienced in all phases of livestock production. Have capital to invest and some livestock. Write Ad Dept. 521 c/o WLJ.

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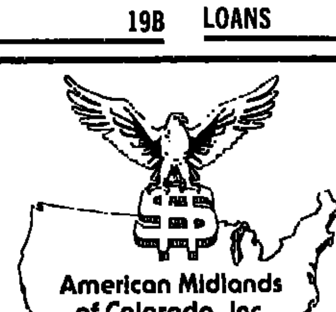
"LIVESTOCK LOANS"
We specialize in livestock financing statewide. Stock, Feed, Equipment, Short and Intermediate loans. Call: California Livestock PCA, 916/483-2418. 3382 El Camino Ave., Sacramento, CA 95821.

LOANS 19B



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MACHINERY and SUPPLIES 20

SAWS, 2 man, 6 ft., $36.30, 8 ft., $43.30. Used double bit axes. $5.50. 209/439-2767.

PUMPS, 4" trailer mount, 4 cyl. $2,450, cat D8-4614, Hydro tilt dozer, $31,500. 209/439-2767.

CAT: 950-81J loader, 1971, 4x4, articulate 3 yard, $31,500, cat D8-46A dozer, $19,950. 209/439-2767.

CAT D7-M, $1,500. AC HD10-50 with hydraulic dozer log winch, $1,750. Dodge 1971 1 ton 4x4 flat bed. All need work. 209/439-2767.

FARROWING STALLS: All steel, $124.20. Includes feeder-waterer, top rail, rump rail. Weighs 204#. Free literature. Starr National, 130 Main, Colchester, IL 62326. 309/776-3446.

4156 INTERNATIONAL tractor, 4 wheel drive 3 point hitch, excellent condition. Sell or trade for young cows of equal value: $18,000. 916/826-3641 or 865-2865.

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FARROWING STALLS: Heavy-duty, $110.08. Accessories available. Free literature. ALSO AVAILABLE: 96 page WHOLESALE FARM SUPPLY CATALOGS, $2.00. BARNSUN, Box 591, Dept. 719, Macomb, IL 61455. Phone: 309/776-3560.

FORD 8600 dual, cab, air—only 1600 hours. 15' bushhog disc, 7 pt. Howard ripper, 14' Hesston PTO swather w/conditioner, H.D. Ford 3 pt. scraper. Make offer.
Call: 916/824-4486, Eves.

MACHINERY and SUPPLIES 20

HAY CUBER wanted. Complete stationary setup in working condition. Also tub grinder. 714/789-1419. Bob or Todd.

FORD: 4000 skiploader, $4,500 MF skiploader, $4,250, case skiploader scraper, $4,550. 209/439-2767.

CASE BACKHOE: 580B $12,500, P&H crawler backhoe, $18,500, forklift 6,000 lb., $6,950. 209/439-2767.

AIR COMPRESSORS, 150 CFM rotary, $3,500. 125 CFM $2,950, Track drill, $2,750, wagon drill, $1,500. 209/439-2767.

CAT: D8-36H hydraulic tilt dozer direct drive, $34,500, Hancock 292 peddle scraper, $18,500. 209/439-2767.

CAT: D8-2V dozer, $4,950, road grader, $12,500, ripper, $3,750, 10 yard scraper, $595. 209/439-2767.

LOG WINCHES D89A, $1,750, Hyster D7D, $950, cargo, $475, cat 25, $950, 20 ft. disc, $2,500. 209/439-2767.

CAT GRADER 12E99E enclosed cab side shift, Scanifier direct start, $22,500. 10 yard scraper, $750, pull ripper $3,750, 209/439-2767.

FENCE POSTS 21

CREOSOTE: $2.50 gallon (55) jeep cans, $15.99, bucket seats new, $39.99. 209/439-2767.

POSTS: 6' heavy steel "T" with clips, $2.50, barb wire, 4 prong domestic Davis, $29.89, Keystone, $39.95. 209/439-2767.

RANCH FENCING: All types installed. Call or write: Robert Snow, Box 34, Granite Station, Bakersfield, CA 93301. Phone: 805/399-4663, after 8 p.m.

WHEN FIGURING the cost of your ad, count your phone number as one word.

TREATED ROUND POSTS
3-4x8, $2.50, 4-5x8, $3.85, 5-6x8, $5.05, 6-7x8, $6.05. F.O.B. Fresno, California; 209/229-2113; 227-6216. Rawhide Lumber, Jim Davis.

FENCE POSTS 21

TIES & CORRAL BOARD
Treated 6x6, 6x8, 7x8, 7x9. Rough 5/4x8, 2x6, 2x8, 2x12. Quality Douglas and White Fir. State wide delivery service. 209/229-2113; 227-6216. Rawhide Lumber, Fresno, California.

LIVEWIRE LIVESTOCK FENCING SYSTEMS
Low Cost • Easy to Install • Low Maintenance • A Controller for Every need!!! • Designed for years of service • Predator Proof.
Positive Stock Control • Minimum Investment • Nationwide Sales & Service.
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P.O. Box 53
Rough & Ready, CA 95975
PHONE: 916/273-9397

BUILDING MATERIALS 22

SEVERAL MILES of excellent, used galvanized barbed wire. Write: Fencing Contractor, Mr Gale E Milton, 534 Wood St., Lander, WY 82520.

PIPE, IRRIGATION SUPPLIES 23

DRAIN CULVERT pipe 4" galvanized new, .39 foot, mufflers new, $7.29, 6" canvas pipe, .29 foot. 209/439-2767.

PIPE SURPLUS all sizes. Save up to 70%. 10 foot length from ½ inch to 4 inches. Just perfect for fences and corrals. Call: Industrial Pipe & Steel, 213/443-9467, 9936 E. Rush St., South El Monte, CA 91733.

$$$$$$
Money's precious. Advertisers need to know when their's is well spent. Tell them you saw their ad in WLJ.

SCHOOLS 24

AUCTIONEERING. Write: Reppert School of Auctioneering, Inc., Box 189, Decatur, Indiana AC0033. Free Catalog. Term soon.

TRUCKS and AUTOS 25

DODGE: 1969 2 ton 14' stake beds, government maintained, 9 to pick, $3,450. 209/439-2767.

CHEVY: 1968 1½ ton, stake bed, $2,950, Dodge 1975 1 ton $2,450, cab chassis. 209/439-2767.

INTERNATIONAL dump, 10 yard, 1966, $4,950, Chevy, 1965, flat bed, $2,550 2 ton. 209/439-2767.

FORD DUMP: 1969, 3 yard, $4,550, International dump, 5 yard, 1969, $4,950. 209/439-2767.

RELEASED US. Government jeeps, trucks, tractors, loaders, dozers, backhoes, forklifts, graders, 4x4 pickups. 209/439-2767.

CHEVY: 1970 2 ton cab-over cab chassis, $3,450, GMC 1,500 gallon water truck, $1,750. 209/439-2767.

JEEPS: 4x4's, released army 1973, $3,450. Jeeps, 1¼ ton power wagons, $3,495, 4x4's. 209/439-2767.

GAS TANKS auxiliary 5 to 150 gallons, military surplus hydraulic cylinders, PTO winches. 209/439-2767.

Crank-up those profits
Let WLJ's Classified Corral get the momentum going—for the sales you want.

WATER WAGON 5000 Euclid $1,500, 5000 semi-tanker $1,500, 2,500 gallon water truck 1966, $4,950. 209/439-2767.

UTILITY TOOL BOX pickups, 1968 Chevy, $1,150, 1969 International, $1,350, 1966 Chevy, $950, Box $495. 209/439-2767.

TRAILERS 25A

20 TON LOWBED, $3,000; D8 cat, $5,000; 3 yard scoopmobile, $8,500; 175A Michigan, $9,500; D.W. 10 cat, $3,000; 4,000 gallon semi, $2,000; 1971 Cortez N.H. shell, $8,000. Bob Burgess, 3625 Stevenson, Stockton, CA 95205. 209/463-5668, after 5.

ALUMINUM STOCK TRAILERS
14 to 24 foot long. Also, complete line of horse and equipment trailers. Bud Corwin Trailer, Inc., 15141 South 99, Manteca, CA 95336. Phone: 209/239-9531. California's Largest Dealer.

LOST and FOUND 26

ESTRAY CATTLE
The California Bureau of Livestock Identification, 1220 N Street, Sacramento, CA 95814 is processing the following estray animals under the provisions of the Hide and Brand Law. We are seeking information that will help us find the rightful owners of these animals.

Estray #81E-002
Charolais cow 1000# 5-6 yrs.
lh lh

Estray #80E-161
WF str 700# 2 yrs.
rh

Estray #80E-171
Blk Angus cow 1000# 10 yrs.
lr lh

Estray #80E-172
Hereford/Shorthorn x cow 1000# 5 yrs.
lh

Estray #80E-162
WF cow 1300# age unknown
lr

THIS ANIMAL IS BRANDED AS STATED ABOVE, NOT AS STATED ON THE ORIGINAL ESTRAY NOTICE!!!!

NO BRANDS OR EARMARKS
Estray #81E-001 Charolais cow 840# 3-4 yrs. Charolais w/ heifer 490# 18 mos. Blk/wf hfr 385# 1 yr. These animals were recovered from the Alcalde Ranch, Coalinga.
Estray #80E-169 Red Durham cow 900# 3-4 yrs. Angus hfr 600# 18-24 mos. These animals were recovered near Camp Far West Lake, Lincoln.
PLEASE CONTACT US AT 916/445-8108
. . . if you have any information that would assist in identifying the owners of the above cattle.

FARMING & RANCHING HEADQUARTERS
Just Like a Country Store, Auction, Swap Shop, Catalog, Bargain Counter & Trading Center All In One
It's a One-Stop-Shop
WLJ CLASSIFIED CORRAL

MISCELLANEOUS 29

POLY PLASTIC sheeting up to 40'x100'. 6' chain link fencing used, .95 foot. 209/439-2767.

WINCHES, 10,000 lb. PTO, $395, fire hose used, army steel helmets, and liners, $2.99. 209/439-2767.

TANKS oval 3,000 gallon, $1,500, fire hose 3", 1.00 ft., 1½ foot. 209/439-2767.

TROUGHS surplus, 7'x1½', $19.95, blackjack tables, $29.50, warehouse carts, $59.50. 209/439-2767.

DOZER BLADES for cat D9, $2,000, dozer blade angle for cat D6, $2,000. B5 pumps, cable 25 units. 209/439-2767.

Put Your Advertising Message In Western Livestock Journal

1,000 MILITARY bunkbeds, $15.98 single, sinks, $5.98 with faucets, military pintle hinges. 209/439-2767.

LIGHT BULBS 500 watt, $1.49 new, Speeco log splitter, $675, pipe PVC ½" .06 ft., ¾ .07 ft. 209/439-2767.

PRAIRIE DOG TROUBLE
Eradicate them winter or summer. 5 cents per hole, 2 minutes to prepare. 2 guaranteed methods. $5.00 for instuctions.
WALT QUINN
Box 8044
Rapid City, SD 57701

US FOREST SERVICE surplus: axes, double bit, McClouds cutter mattics, bush hooks, grub hoes. $5.50. 209/439-2767.

It's To Your Advantage To Go
M A D

DMSO SOLVANT
99.5% pure, non-diluted. 16 oz. $25.00 money order. Dealers wanted. Quantity discount. 503/864-2095. Rt. 2, Box 63, McMinnville, OR 97128.

LA WATER
You saw it on 60 Minutes and heard expert testimony about it. Now try it. Money back guarantee. $5.00 per bottle delivered. Full instructions included.
WALT QUINN
Box 8044
Rapid City, SD 57701

75th JUBILEE
THE CLASSIFIED CORRAL WELCOMES STOCKMEN!
To the 75th Jubilee
NATIONAL WESTERN STOCK SHOW

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MAD rate:
$1.00 more per insertion to have your ad have some of the advantages of the classified regular display ad.
Write the word MAD on your ad order copy, underline the words you prefer in boldface, count the words, figure the cost and add $1.00 per insertion to take advantage of going MAD.

Western Livestock Journal's CLASSIFIED CORRAL Handy Order Form.
Mail this coupon to: The Classified Corral, 4th Floor, Livestock Exchg. Building, Denver, CO 80216.

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MAD Rate: $1.00 more per insertion. Check here if MAD is desired.

Blind Box Advertisers—
Add $2.00 per insertion for forwarding of replies.
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DISCOUNTS
10% if ad is scheduled for 3 or more times. 15% if ad is scheduled for 6 or more times.

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6 ONE	7 TO	8 FOURTEEN	9 WORDS	10 A
11 MINIMUM	12 CHARGE	13 OF	14 $7.00	15 $7.50
16 $8.00	17 $8.50	18 $9.00	19 $9.50	20 $10.00
21 $10.50	22 $11.00	23 $11.50	24 $12.00	25 $12.50
26 $13.00	27 $13.50	28 $14.00	29 $14.50	30 $15.00
31 $15.50	32 $16.00	33 $16.50	34 $17.00	35 $17.50
36 $18.00	37 $18.50	38 $19.00	39 $19.50	40 $20.00
41 $20.50	42 $21.00	43 $21.50	44 $22.00	45 $22.50
46 $23.00	47 $23.50	48 $24.00	49 $24.50	50 $25.00
51 $25.50	52 $26.00	53 $26.50	54 $27.00	55 $27.50

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